

# 2022/23







# 2022/23 **Financial Report**



# EMPOWERING FIRST NATIONS COMMUNITIES

New Relationship Trust Empowering First Nations in BC

NRT is a capacity building catalyst for First Nations in B.C. We are committed to providing tools and funding opportunities to our clients that advance their Nation-building initiatives and establish resilient, healthy, and vibrant communities.

# Financial Overview

## HIGHLIGHTS

- Total assets **\$157 million**
- Total revenues **\$14.6 million**
- Funding grants to First Nations were **\$13 million**
- Operating expenditures were \$0.75 million and were 0.76% of the total investment fund
- Well managed and committed to being efficient and ensuring our funds are used effectively

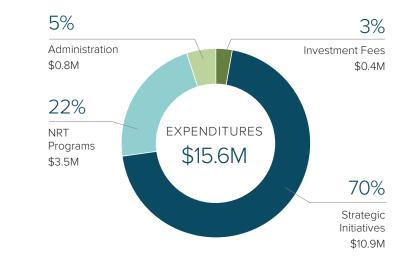
## **INVESTMENTS**

The portfolio was valued at **\$99 million**, realized a return of **1.4%** for this fiscal year and **7.3%** since inception

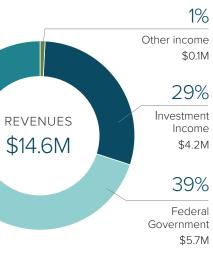
	2023	SINCE INCEPTION
Earnings	\$3.4 M	\$90.9 M
Management Fees	\$0.4 M	\$6.8 M

#### **Investment Strategy**

The Investment Strategy is to focus on well managed, high quality, diversified long-term investments so NRT is positioned to minimize its exposure and risk of realizing unnecessary losses. A key goal of NRT's financial strategy is growing the investment fund in order to support sustainable and ongoing Nation re-building activities well into the future.











# NEW RELATIONSHIP TRUST FINANCIAL STATEMENTS

MARCH 31 2023

NRT FINANCIAL REPORT 2022/23



# **Contents**

## INDEPENDENT AUDITORS' REPORT

For the year ended March 31, 2023

### FINANCIAL STATEMENTS

	Statement of Financial Position	1
	Statement of Operations and Changes in New Assets	2
	Statement of Cash Flows	2
N	otes to the Financial Statements	
	Schedules	. 14

# **Independent Auditors' Report**

## TO THE BOARD OF NEW RELATIONSHIP TRUST:

#### Opinion

We have audited the financial statements of New Relationship Trust ("NRT"), which comprise the statement of financial position as at March 31, 2023, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the NRT as at March 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the NRT in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Supplementary Information

We draw attention to the fact that the supplementary information included in Schedules 3(a) - 3(f) does not form part of the financial statements. We have not audited, or reviewed this supplementary information and, accordingly, we do not express an opinion, a review conclusion or any other form of assurance on this supplementary information.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the NRT's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the NRT or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the NRT's financial reporting process.





**MNP LLP** SUITE 301 - 15303 31ST AVENUE, SURREYBC, V3Z 6X2 1.800.761-7772 T: 604.536.7614 F: 604.538.5356 MNP.ca

# **Independent Auditors' Report**

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the NRT's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and . related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on • the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the NRT's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the NRT to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and • whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Chartered Professional Accountants

	Investment Fund	NRT Programs Fund	Strategic Initiatives Fund	Operating Fund	2023	2022
Assets						
Current						
Restricted cash						
(Note 3)	313,698	-	56,765,085	91,818	57,170,601	44,752,377
Accounts receivable	-	-	-	137,470	137,470	4,252
Government agencies						
receivable	-	-	-	6,907	6,907	2,045
Prepaid expenses	-	-	-	60,326	60,326	49,207
Due from NRT						
Foundation (Note 4)	-	-	-	74,066	74,066	44,996
	313,698	-	56,765,085	370,587	57,449,370	44,852,877
Investments (Note 3)	98,810,764	-	-	-	98,810,764	88,154,239
Capital assets (Note 5)	-	-	-	937,147	937,147	15,119
Due from (to) other						
funds	(1,301,747)	1,478,446	-	(176,699)	-	-
	97,822,715	1,478,446	56,765,085	1,131,035	157,197,281	133,022,235
Liabilities Current Cheques written in excess of available						
funds Accounts payable and	-	1,154,355	-	-	1,154,355	-
accruals	349,029	324,091	1,748,450	193,888	2,615,458	2,518,044
Deferred contributions (Note 6)	-	-	55,016,635	-	55,016,635	28,996,630
	349,029	1,478,446	56,765,085	193,888	58,786,448	31,514,674
	,	.,		,	,	0.,0,0
Net Assets Invested in capital assets						
Invested in capital						
assets	- 97,473,686	-	-	937,147 -	937,147 97,473,686	15,119 101,492,442
Externally restricted	- , -,					
Externally restricted	-	-	-	-	98,410,833	101.507.561
Externally restricted	- 97,822,715	- 1,478,446	- 56,765,085	- 1,131,035	98,410,833 157,197,281	101,507,561 133,022,235

Approved on behalf of the Board

The accompanying notes are an integral part of these financial statements

Surrey, British Columbia August 1, 2023

## **New Relationship Trust**

**Statement of Financial Position** 

As at March 31, 2023

Statement of Operations and Changes in Net Assets

For the year ended March 31, 2023

		0		perating	2022	2020
	Fund	Fund	Fund	Fund	2023	2022
Revenue						400.005
Administration	-	-	-	-	-	123,625
Capital gains (Note 3)	959,993	-	-	-	959,993	7,151,803
Crown-Indigenous Relations						
and Northern Affairs Canada			4 474 000		4 474 000	400.000
(CIRNA)	-	-	1,471,369	-	1,471,369	123,298
Investment income (Note 3)	2,417,638	169,371	630,467	-	3,217,476	2,126,094
Other income	127,458	-	-	303	127,761	50,000
PacifiCan	-	-	4,251,981	-	4,251,981	2,730,068
Province of			0 40 4 000		0 40 4 000	0 000 000
British Columbia	-	-	2,484,306	-	2,484,306	2,220,933
Vancouver Foundation	-	-	2,087,000	-	2,087,000	-
	3,505,089	169,371	10,925,123	303	14,599,886	14,525,821
Grants to First Nation						
Communities (Note 8)						
Economic development	-	550,000	-	-	550,000	502,500
Education	-	807,800	-	-	807,800	901,600
Youth, Elders, Language and		,			,	,
Culture	-	434,700	-	-	434,700	424,200
Nation-building capacity	-	1,705,157	-	-	1,705,157	1,532,636
Strategic Projects	-	44,715	9,492,044	-	9,536,759	4,429,738
	-	3,542,372	9,492,044	-	13,034,416	7,790,674
Expanses						
Expenses Administration expense						
(recovery)	_	_	23,789	(23,789)	_	114,000
Amortization	-	-	25,705	4,536	4,536	6,480
Communications			- 44,514	107,247	151,761	172,249
Conferences and	-	-		107,247	101,701	172,240
sponsorships	_	_	75,933	27,500	103,433	16,890
Consulting	_	_	359,522	34,293	393,815	322,380
Governance			-	62,189	62,189	80,069
IT Salesforce	-	-	-	02,105	02,103	00,003
development	_		410,000	(410,000)	_	_
Insurance	_	_	286	13,400	13,686	11,362
Investment management	444,074		-	-	444,074	525,732
Occupancy		_	18,972	71,190	90,162	71,190
Office overhead			19,398	112,124	131,522	159,548
Professional	-	-	15,550	112,124	101,022	100,040
development	-	-	_	2,591	2,591	13,124
Professional fees	-	-	-	66,229	66,229	18,869
Telephone	-	-	2,972	11,309	14,281	13,551
Travel	-	-	89,798	2,985	92,783	48,497
Wages and benefits	-	-	387,895	668,848	1,056,743	949,793
	444,074		1,433,079	750,652	2,627,805	2,523,734

Continued on next page

Programs Investment Fund Fund Total expenses (continued from previous page) 444,074 Excess (deficiency) of revenue over expenses before other items 3,061,015 (3,37 Other items Unrealized loss on investments (2,034,393) Excess (deficiency) of revenue over expenses 1,026,622 (3,37 Net assets beginning of year 101,492,362 Interfund transfers (Note 9) (5,045,298) 3,37 Net assets, end of year 97,473,686

NRT

Statement of Operations and Changes in Net Assets

2

## New Relationship Trust

For the year ended March 31, 2023

	ategic atives Ope Fund	erating Fund	2023	2022	
-	1,433,079	750,652	2,627,805	2,523,734	
73,001)	-	(750,349)	(1,062,335)	4,211,413	
-	-	-	(2,034,393)	(4,052,539)	
73,001)	-	(750,349)	(3,096,728)	158,874	
-	-	15,199	101,507,561	101,348,687	
73,001	-	1,672,297	-	-	
-	-	937,147	98,410,833	101,507,561	

**Statement of Cash Flows** 

For the year ended March 31, 2023

	2023	2022
Cash provided by (used for) the following activities		
Dperating		
Excess (deficiency) of revenue over expenses	(3,096,728)	158,874
Amortization	4,536	6,480
Unrealized losses (gains) on investments	2,034,393	4,052,539
Investment income reinvested, net of fees	(3,228,551)	(6,716,104
	(4,286,350)	(2,498,211
Changes in working capital accounts		
Accounts receivable	(133,218)	1,799
Government agencies receivable	(4,862)	(586
Prepaid expenses	(11,120)	(25,289
Accounts payable and accruals	97,414	1,894,208
Deferred contributions	26,020,005	26,427,444
	21,681,869	25,799,365
nvesting		
Advances to NRT foundation	(29,070)	(18,759
Purchase of assets	(926,564)	(10,755
Purchase of investments	(10,000,000)	(3,949,354
Proceeds on disposal of investments	537,633	16,831,816
	(10,418,001)	12,863,703
ncrease in restricted cash resources	11,263,868	38,663,068
Restricted cash resources, beginning of year	44,752,377	6,089,309
Restricted cash resources, end of year	56,016,245	44,752,377
Cash resources are composed of:		
Restricted cash	57,170,600	44,752,377
Cheques issued in excess of available funds	(1,154,355)	-
	56,016,245	44,752,377

#### 1. Incorporation and nature of the organization

New Relationship Trust ("NRT") was incorporated under the authority of Province of British Columbia (the "Province") on March 23, 2006 through enactment of the New Relationship Act, Bill 11 - 2006 and is registered as a not-for-profit organization and thus is exempt from income taxes under Part I of the Income Tax Act ("the Act"). In order to maintain its status as a registered not-for-profit organization under the Act, NRT must meet certain requirements within the Act. In the opinion of management these requirements have been met.

#### 2. Significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for Not-for-Profit Organizations ("ASNPO") set out in Part III of the CPA Canada Handbook - Accounting, as issued by the Accounting Standards Board in Canada, which are part of Canadian generally accepted accounting principles, and include the following significant accounting policies:

#### Cash and cash equivalents

Cash and cash equivalents include balances with banks and short-term investments with maturities of three months or less. Cash subject to restrictions that prevent its use for current purposes is included in restricted cash.

#### Fund accounting

NRT follows the restricted fund method of accounting for contributions, and maintains four funds: Investment, NRT Programs, Strategic Initiatives and Operating Fund. The Investment, and NRT Programs funds, are externally restricted by the Province for specific purposes in accordance with the New Relationship Trust Act. The Strategic Initiatives contributions received from the Province of British Columbia ("the Province"), and PacifiCan are externally restricted.

The Investment Fund reports on NRT's initial \$100,000,000 contribution by the Province along with the related investment income earned on this contribution less investment management fees.

The NRT Programs Fund reports on NRT's funding to First Nations through grants.

The Strategic Initiatives Fund reports on NRT's specific purpose projects and activities.

The Operating Fund reports on NRT's operations, administration and governance activities and includes equipment to perform such activities.

#### Controlled entity

NRT's financial statements do not include the accounts of New Relationship Trust Foundation (the "Foundation") which is controlled by NRT as the director's of NRT appoint the Board of Directors of the Foundation. The required disclosures have been provided in Note 11.

All transactions with the controlled entity are disclosed as related party transactions.

#### Revenue recognition

NRT uses the restricted fund method of accounting for contributions. Restricted contributions are recognized as revenue of the Investment Fund, NRT Programs Fund, and Strategic Initiatives Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the General Fund because there is not an appropriate restricted fund.

Unrestricted contributions are recognized in the Operating Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income is recognized as revenue in the respective fund when earned.

#### Investments

Investments with prices quoted in an active market are measured at fair value while those that are not quoted in an active market are measured at cost less impairment. Changes in fair value are recorded immediately in the excess of revenues over expenses.

#### 2. Significant accounting policies (Continued from previous page)

#### Capital assets

Capital assets are initially recorded at cost.

Amortization is provided using the declining balance method at rates intended to amortize the cost of assets over their estimated useful lives. Data

	Rale
Computer software	30
Grant manager software	30

The Foundation expenses all research costs as they are incurred. Development costs are expensed as incurred unless they meet the criteria for deferral and subsequent amortization in accordance with the guidance in Section 3064 Goodwill and Intangible Assets.

%

%

#### Long-lived assets

Long-lived assets consist of capital assets. Long-lived assets held for use are measured and amortized as described in the applicable accounting policies.

NRT writes down long-lived assets held for use when conditions indicate that the asset no longer contributes to NRT's ability to provide goods and services. The asset are also written-down when the value of future economic benefits or service potential associated with the asset is less than its net carrying amount. When NRT determines that a long-lived asset is impaired, its carrying amount is written down to the asset's fair value.

#### Measurement uncertainty (use of estimates)

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period.

Accounts receivable and due from NRT Foundation are stated after evaluation as to their collectability and an appropriate allowance for doubtful accounts is provided where considered necessary. Amortization is based on the estimated useful lives of capital assets

These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in excess of revenues over expenses in the periods in which they become known.

#### Financial instruments

The NRT recognizes financial instruments when the NRT becomes party to the contractual provisions of the financial instrument.

#### Arm's length financial instruments

Financial instruments originated/acquired or issued/assumed in an arm's length transaction ("arm's length financial instruments") are initially recorded at their fair value.

At initial recognition, NRT may irrevocably elect to subsequently measure any arm's length financial instrument at fair value. NRT has made such an election during the year.

NRT subsequently measures investments in equity instruments quoted in an active market and all derivative instruments. except those designated in a gualifying hedging relationship or that are linked to, and must be settled by delivery of. unquoted equity instruments of another entity, at fair value. Investments in equity instruments not quoted in an active market and derivatives that are linked to, and must be settled by delivery of, unquoted equity instruments of another entity, are subsequently measured at cost less impairment. With the exception of financial liabilities indexed to a measure of NRT's performance or value of its equity and those instruments designated at fair value, all other financial assets and liabilities are subsequently measured at amortized cost.

Transaction costs and financing fees directly attributable to the origination, acquisition, issuance or assumption of financial instruments subsequently measured at fair value are immediately recognized in excess of revenues over expenses. Conversely, transaction costs and financing fees are added to the carrying amount for those financial instruments subsequently measured at cost or amortized cost.

2 Significant accounting policies (Continued from previous page)

Financial instruments (Continued from previous page)

#### Related party financial instruments

NRT initially measures the following financial instruments originated/acquired or issued/assumed in a related party transaction ("related party financial instruments") at fair value:

- Investments in equity instruments guoted in an active market •
- Debt instruments quoted in an active market
- indirectly)
- Derivative contracts.

All other related party financial instruments are measured at cost on initial recognition. When the financial instrument has repayment terms, cost is determined using the undiscounted cash flows, excluding interest, dividend, variable and contingent payments, less any impairment losses previously recognized by the transferor. When the financial instrument does not have repayment terms, but the consideration transferred has repayment terms, cost is determined based on the repayment terms of the consideration transferred. When the financial instrument and the consideration transferred both do not have repayment terms, the cost is equal to the carrying or exchange amount of the consideration transferred or received.

At initial recognition, NRT may elect to subsequently measure related party debt instruments that are quoted in active market, or that have observable inputs significant to the determination of fair value, at fair value.

NRT has not made such an election during the year, thus all such related party debt instruments are subsequently measured at amortized cost.

NRT subsequently measures investments in equity instruments quoted in an active market and all derivative instruments, except those designated in a qualifying hedging relationship or that are linked to, and must be settled by delivery of, unquoted equity instruments of another entity, at fair value. Financial instruments that were initially measured at cost and derivatives that are linked to, and must be settled by, delivery of unquoted equity instruments of another entity, are subsequently measured using the cost method less any reduction for impairment.

Transaction costs and financing fees directly attributable to the origination, acquisition, issuance or assumption of related party financial instruments are immediately recognized in excess of revenues over expenses.

#### Financial asset impairment

NRT assesses impairment of all its financial assets measured at cost or amortized cost. NRT groups assets for impairment testing when available information is not sufficient to permit identification of each individually impaired financial asset in the group; there are numerous assets affected by the same factors; no asset is individually significant, etc. Management considers whether the issuer is having significant financial difficulty; whether there has been a breach in contract, such as a default or delinquency in interest or principal payments in determining whether objective evidence of impairment exists. When there is an indication of impairment, NRT determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year.

With the exception of related party debt instruments and related party equity instruments initially measured at cost, NRT reduces the carrying amount of any impaired financial assets to the highest of: the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets at the statement of financial position date; and the amount expected to be realized by exercising any rights to collateral held against those assets.

For related party debt instruments initially measured at cost, NRT reduces the carrying amount of the asset (or group of assets), to the highest of: the undiscounted cash flows expected to be generated by holding the asset, or group of similar assets, excluding the interest and dividend payments of the instrument; the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets at the statement of financial position date; and the amount expected to be realized by exercising any rights to collateral held against those assets.

For related party equity instruments initially measured at cost, NRT reduces the carrying amount of the asset (or group of assets), to the amount that could be realized by selling the assets at the statement of financial position date.

Any impairment, which is not considered temporary, is included in current year excess of revenues over expenses.

Debt instruments when the inputs significant to the determination of its fair value are observable (directly or

#### 2. Significant accounting policies (Continued from previous page)

#### Financial instruments (Continued from previous page)

NRT reverses impairment losses on financial assets when there is a decrease in impairment and the decrease can be objectively related to an event occurring after the impairment loss was recognized. The amount of the reversal is recognized in excess of revenues over expenses in the year the reversal occurs.

#### Foreign currency translation

These financial statements have been presented in Canadian dollars, the principal currency of NRT's operations.

Transaction amounts denominated in foreign currencies are translated into their Canadian dollar equivalents at exchange rates prevailing at the transaction dates. Carrying values of monetary assets and monetary liabilities reflect the exchange rates at the statement of financial position date. Gains and losses on translation or settlement are included in the determination of excess of revenues over expenses for the current period.

#### 3. Investments

Investments are held by a custodian and are comprised of institutional pooled funds managed by professional investment managers. Investment activities are governed by the Board-approved NRT "Statement of Investment Policy and Procedures".

The Investment fund held \$313,698 in cash as at March 31, 2023 representing proceeds from recent equity sales.

	Fair Value	Cost Base	2023 Cumulative Unrealized Gain	2022 Cumulative Unrealized Gain
Investment Fund				
Mercer Global Investments	66,724,295	65,239,137	1,485,158	4,572,525
Greystone Real Estate LP	11,083,793	9,000,000	2,083,793	1,885,127
Addenda Commercial Mortgage	9,975,534	10,290,645	(315,111)	(142,277)
IFM Global Infrastructure (Canada) B, L.P.	11,027,142	10,000,000	1,027,142	
Total Investments	98,810,764	94,529,782	4,280,982	6,315,375

Investment income earned during the year is comprised as follows:

	Investment Fund	NRT Programs Fund	Strategic Initiatives Fund	2023	2022
Interest and dividend income Capital gains (losses), net	2,417,638 959,993	169,371 -	630,467 -	3,217,476 959,993	2,126,094 7,151,803
	3,377,631	169,371	630,467	4,177,469	9,277,897

#### **Due from NRT Foundation** 4

The amount due from the Foundation is unsecured, non-interest bearing and due on demand.

#### 5. Capital assets

Computer software Grant manager software

Capital assets with a carrying value of \$926,564 are not in use and therefore have not been amortized in the current year.

#### 6. **Deferred contributions**

Deferred contributions for the year ended March 31, 2023 consist of the following:

BC Co-op Associations Crown Indigenous Relations and Northern Affairs Canada (CIRNA) PacifiCan Province of British Columbia Vancouver Foundation

Recognition of these amounts as revenues is deferred to periods when the specified expenditures take place. Changes in the deferred contributions balance are as follows:

Balance, beginning of year Amount received during the year Less: Amount recognized as revenue during the year

Balance, end of year

#### 7. Commitments

The NRT has entered into various lease agreements with estimated minimum annual payments as follows:

2024 2025 For the year ended March 31, 2023

Cost	Accumulated amortization	2023 Net book value	2022 Net book value
238,119 926,564	227,536 -	10,583 926,564	15,119 -
1,164,683	227,536	937,147	15,119

2023	2022
325,000	
1,058,630 2,648,573 48,071,432 2,913,000	778,445 5,218,185 23,000,000
55,016,635	28,996,630

	2023	2022
36	3,996,630 6,314,661 0,294,656)	2,569,186 31,501,743 (5,074,299)
55	5,016,635	28,996,630

34,873 7,235
42,108

For the year ended March 31, 2023

#### 7. Commitments (Continued from previous page)

NRT has committed in fiscal 2023 to the following funding grants to First Nations, and other fund initiatives to be disbursed subsequently to March 31, 2023:

Elders, Youth & Language 52,300
Nation Building 194,08

#### 8. Grants to First Nation Communities

	2023	2022
Economic development: Equity matching	550,000	502,500
<b>Education:</b> Scholarships and bursaries K-12 education initiative	700,000 107,800	700,000 201,600
	807,800	901,600
Elders, Youth & Language	434,700	424,000
Nation Building	1,705,157	1,532,636
Strategic projects: Clean Energy Governance Resiliency and Recovery Other Initiatives	6,258,840 1,000,920 1,947,000 329,999	4,429,738 - - -
	9,536,759	4,429,738
	13,034,416	7,790,474

#### 9. Interfund transactions

During the year, NRT transferred \$3,373,001 from the Investment Fund to the NRT Programs Fund and \$1,672,297 to the Operating Fund to fund the current year's program grants and administrative expenses.

#### 10. Related party transactions

Included in Funding Grants to First Nations expenses for the current year are \$700,000 (2022 - \$700,000) paid to Foundation. The expenses occurred in the normal course of operations and were recorded at carrying amount at the date of transaction:

- <sup>o</sup> Scholarships and bursaries contributed of \$600,000 (2022 \$600,000);
- <sup>o</sup> Administration funding of \$100,000 (2022 \$100,000).

#### 11. Controlled entity

The Foundation is responsible for advancing education by providing scholarships, bursaries and awards for First Nations students pursuing post-secondary education. The Foundation also provides financial assistance for books, equipment and other educational supplies. The Foundation is a not-for-profit charitable organization registered under the Income Tax Act of Canada and as such, is exempt from income taxes.

The Foundation has not been consolidated in the NRT's financial statements. Audited financial statements of New Relationship Trust Foundation are available upon request. Financial summaries of this unconsolidated entity, as at March 31, 2023 and 2022, and for the years then ended, are as follows:

#### Financial Position

Total net assets	
	Statement of Ope
Total revenue	
Total expenses	
Excess of revenue over	expenses
	expenses Cash Flow

#### 12. Financial instruments

NRT, as part of its operations, carries a number of financial instruments. It is management's opinion that the NRT is not exposed to significant interest, currency, credit, liquidity or other price risks arising from these financial instruments except as otherwise disclosed.

#### Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. Changes in market interest rates may have an effect on the cash flows associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk.

NRT is exposed to interest rate risk through its investments in interest bearing instruments.

During the year, NRT's exposure to interest rate risk decreased because the prime rate was increased by 4% in response to inflationary pressures in the economy. As a result, investment income increased in the year. Subsequent to year end, the prime lending rate increased again, which is expected to increase income attributable to the investments.

2023	2022
3,213,289 232,063	2,957,670 101,181
2,981,226	2,856,489
1,454,735 1,329,998	1,454,382 1,314,690
124,737	139,692
354,324 (38,704)	266,383 (90,714)
315,620	175,669
	3,213,289 232,063 2,981,226 1,454,735 1,329,998 124,737 354,324 (38,704)

#### **12. Financial instruments** (Continued from previous page)

#### Liquidity risk

Liquidity risk is the risk that NRT will encounter difficulty in meeting obligations associated with financial liabilities. NRT enters into transactions to purchase goods and services on credit; borrow funds from financial institutions or other creditors; lease office equipment from various creditors; etc., for which repayment is required at various maturity dates.

#### Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or foreign currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. NRT's investments in publicly-traded securities and corporate bonds exposes the NRT to price risk as these investments are subject to price changes in an open market due to a variety of reasons including changes in market rates of interest, general economic indicators and restrictions on credit markets.

#### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. NRT enters into transactions to investments denominated in US dollars currency for which the related revenues and expenses are subject to exchange rate fluctuations.

Schedule 1 - Investment Fund Revenues and Expenses

#### Revenue

Investment income Other income Capital gains

Expenses

Investment management

Excess of revenue over expenses before other iter

Unrealized loss on investments and assets

Excess of revenue over expenses

## **New Relationship Trust**

	For the year ended	March 31, 2023
	2023	2022
	2,417,638	2,091,557
	127,458	-
	959,993	7,151,803
	3,505,089	9,243,360
	444,074	525,732
ms	3,061,015	8,717,628
	(2,034,393)	(4,052,539)
	1,026,622	4,665,089

## Schedule 2 - NRT Programs Fund Revenues and Expenses

For the year ended March 31, 2023

	2023	2022
Revenue		
Investment income	169,371	34,537
Expenses		
Economic development	594,715	502,500
Education	807,800	901,600
Elders, Youth & Language	434,700	424,200
Nation Building	1,705,157	1,532,636
<u> </u>	3,542,372	3,360,936
Deficiency of revenue over expenses	(3,373,001)	(3,326,399)

	2023	2022
Revenue		
Crown-Indigenous Relations and Northern Affairs Canada (CIRNA)	1,471,369	123,298
Investment income	630,467	-
Other income	-	50,000
PacifiCan	4,251,981	2,730,068
Province of British Columbia	2,484,306	2,220,933
Vancouver Foundation	2,087,000	-
	10,925,123	5,124,299
Funding Grants to First Nation Communities		
Strategic Initiatives	9,492,044	4,429,738
Expenses		
Administration	23,789	114,000
Communications	44,514	105,648
Consulting	359,522	207,251
Insurance	286	-
IT salesforce development	410,000	-
Occupancy	18,972	-
Office	19,398	2,954
Sponsorship	75,933	-
Telephone	2,972	3,449
Travel	89,798	8,734
Wages and benefits	387,895	252,525
	1,433,079	694,561

## New Relationship Trust

Schedule 3 - Strategic Initiatives Fund Revenues and Expenses For the year ended March 31, 2023

-

## Schedule 3a - Community Energy Diesel Reduction (CEDR) Revenues and Expenses

	For the year ended March 31, 2023
	(Unaudited)
	2023
Revenue	
Investment income	630,466
Province of British Columbia	2,292,936
	2,923,402
Funding Grants to First Nation Communities	2,209,173
Expenses	
Administrative expense	20,000
Communications	11,320
Consulting	104,807
Insurance	286
IT salesforce development	200,000
Occupancy	18,972
Office overhead	18,859
Sponsorship	25,933
Telephone	2,971
Travel	49,143
Wages and benefits	261,938
	2,923,402

Excess (deficiency) of revenue over expenses

#### Revenue

Western Economic Diversification Canada Contributions deferred

## Funding Grants to First Nation Communities

#### Expenses

Marketing Professional services Incremental operating costs Incremental salaries and benefits Outreach and engagement

### Excess (deficiency) of revenue over expenses

## New Relationship Trust

## Schedule 3b - Clean Energy (CEI #23172) First Nation Revenues and Expenses

, For the year ended March 31, 2023
(Unaudited)
2023
1,682,369
(484,653)
1,197,716
1,013,774
9,424
4,518
50,000
50,000
70,000
1,197,716

# Schedule 3c – Clean Energy (CEI #15542) First Nation Revenues and Expenses

	For the year ended March 31, 2023
	(Unaudited)
	2023
Revenue	
PacifiCan	3,054,265
Funding Grants to First Nation Communities	3,035,892
Expenses	
Communications	3,770
Consulting	12,910
Travel	1,693
	3,054,265

# Schedule 3d - Indigenous Governance Advisory Team (IGAT) Revenues and Expenses

#### Revenue

Crown-Indigenous Relations and Northern Affairs Ca Other revenue (NRT contribution)

Prior year unexepended funding

#### Funding Grants to First Nation Communities

#### Expenses

Communications Consutling Office overhead Travel Wages and benefits

Excess (deficiency) of revenue over expenses

## New Relationship Trust

	For the year ended March 31, 2023
	(Unaudited)
	2023
Canada (CIRNA)	501,554
. ,	24,714
	778,446
	1,304,714
	1,000,920
	-
	190,215
	20,538
	37,820
	55,221
	1,304,714

## Schedule 3e - BC Indigenous Cannabis Fund (ICBF) Revenues and Expenses

	For the year ended March 31, 2023	
	(Unaudited)	
	2023	
Revenue		
Crown-Indigenous Relations and Northern Affairs Canada (CIRNA)	1,250,000	
Other revenue, Province of BC	1,250,000	
Contributions deferred	(2,117,260	
	382,740	
Funding Grants to First Nation Communities Expenses	310,000	
Administration expense	3,789	
Consulting	48,215	
Wages and benefits	20,736	
	382,740	
Excess (deficiency) of revenue over expenses		

## Schedule 3f – Vancouver Foundation Recovery and Resiliency Fund Revenue and Expenses

#### Revenue

Vancouver Foundation

### Funding Grants to First Nation Communities

Expenses IT salesforce development

Excess (deficiency) of revenue over expenses

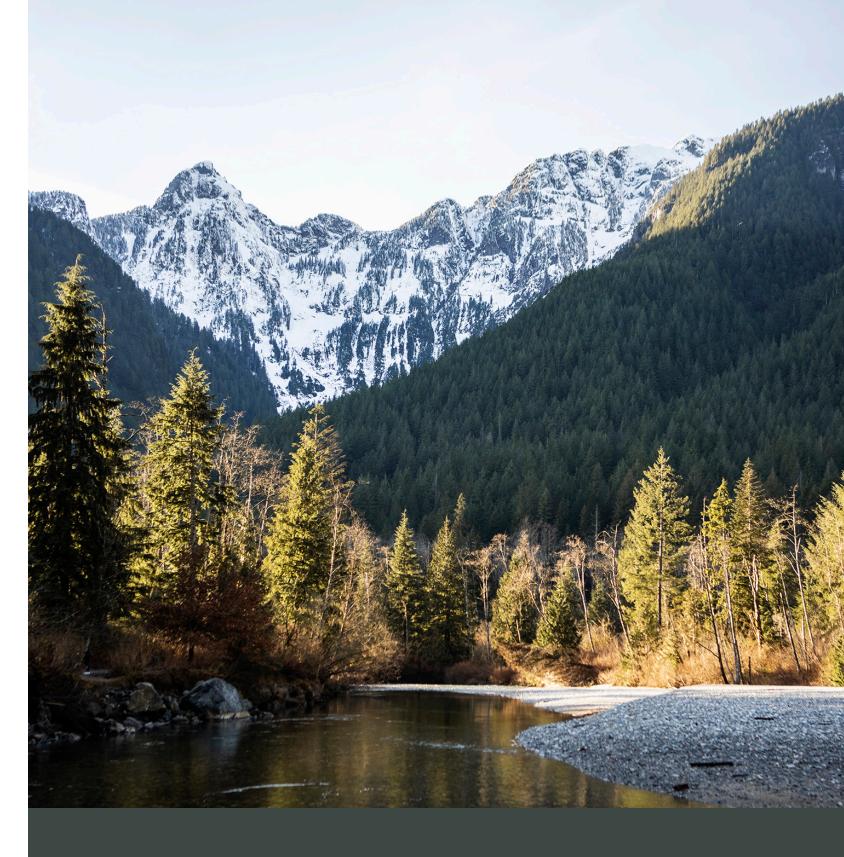
# New Relationship Trust

For the year ended Mai	rch 31, 2023
------------------------	--------------

(Unaudited)
2023
2,087,000
1,947,000
140,000
2,087,000

Schedule 4 - Operating Fund Revenues and Expenses For the year ended March 31, 2023

	2023	2022
Revenue		
Administration	-	123,625
Other income	303	-
	303	123,625
Expenses		
Administration recovery	(23,789)	-
Amortization	4,536	6,480
Communications	107,247	66,602
Consulting	34,293	115,129
Governance	62,189	80,069
Insurance	13,400	11,362
IT salesforce development	(410,000)	-
Occupancy	71,190	71,190
Office	112,124	156,594
Professional development	2,591	13,124
Professional fees	66,229	18,869
Sponsorship	27,500	16,890
Telephone	11,309	10,101
Travel	2,985	39,763
Wages and benefits	668,848	697,268
-	750,652	1,303,441
Deficiency of revenue over expenses	(750,349)	(1,179,816





## **NEW RELATIONSHIP TRUST**

Main Office 3188 Alder Court, North Vancouver, BC V7H 2V6

(f)

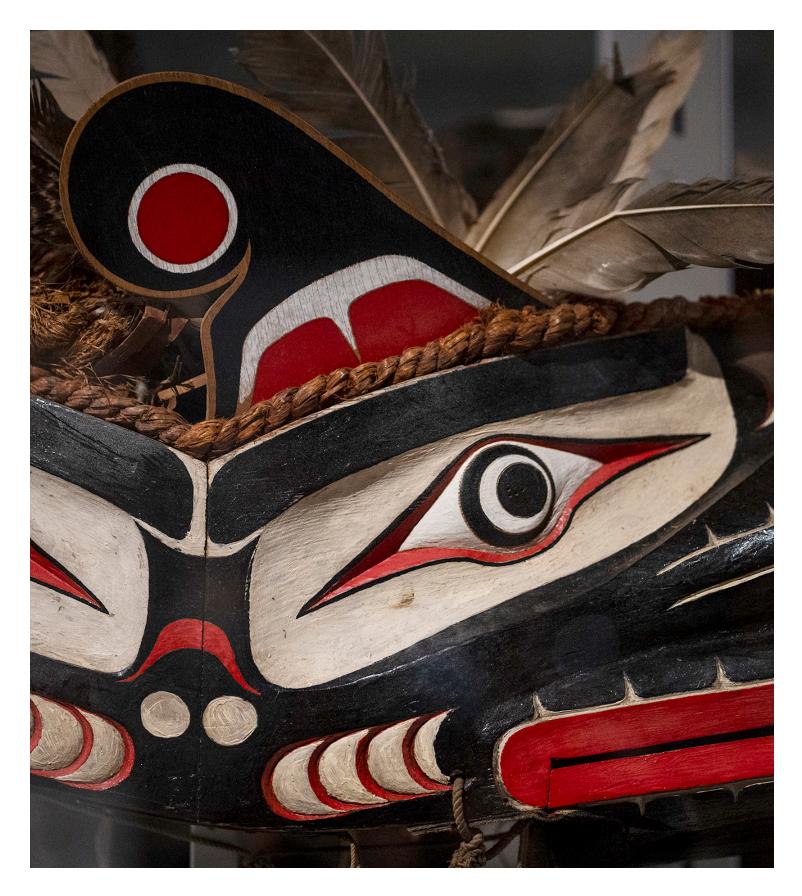
**Prince George Office** 340-177 Victoria Street Prince George, BC V2L 5R8

Telephone 604.925.3338 | Toll-free 1.877.922.3338 | Website newrelationshiptrust.ca





NewRelationshipTrust





**NEW RELATIONSHIP TRUST** Empowering First Nations in British Columbia