



NEW
RELATIONSHIP
TRUST

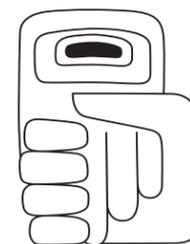
INVESTING IN FIRST NATIONS IN BRITISH COLUMBIA

2019/20
ANNUAL REPORT



The New Relationship Trust (NRT)

is an independent non-profit corporation dedicated to strengthening First Nations in BC through capacity building.



**NEW
RELATIONSHIP
TRUST**

INVESTING IN FIRST NATIONS IN BRITISH COLUMBIA

2019/20
ANNUAL REPORT



INVESTING IN FIRST NATIONS COMMUNITIES



IN BRITISH COLUMBIA

NEW RELATIONSHIP TRUST

Investing in First Nations in BC

2019/20
ANNUAL REPORT



TABLE OF CONTENTS

OUR MISSION.....	9
OUR VISION.....	9
OUR GUIDING PRINCIPLES.....	9
MESSAGE FROM THE CHAIR.....	10
2019 - 2020 FISCAL YEAR IN HIGHLIGHTS.....	12
14 YEARS OF NRT FUNDING.....	14
STRATEGIC INITIATIVES AT A GLANCE.....	16
IN FOCUS:	
• Simpcw Community Trails.....	18
• Scholarship Recipient Leon Erickson.....	20
• Naut'sa mawt Tribal Council Community Wellness Project.....	22
PARTNERSHIPS.....	24
STRATEGIC INITIATIVES:	
• Education.....	26
• Language.....	28
• Elders & Youth.....	30
• Economic Development.....	32
• Governance Capacity.....	34
NRT FOUNDATION.....	36
YES 2019.....	40
THE NRT TEAM.....	42
FINANCIAL OVERVIEW.....	44
FINANCIAL STATEMENTS.....	47



MISSION

OUR MISSION

Self-determined, self-sustaining, First Nations with effective governments and healthy empowered citizens.

NRT invests in the capacity development and transformation of First Nations governments and their citizens.

VISION

OUR VISION

Our vision is a British Columbia where First Nations enjoy a high quality of life that includes vibrant cultures and languages, effective and independent governments, social justice, and economic prosperity, and where all forms of education are valued and accessible.

PRINCIPLES

OUR GUIDING PRINCIPLES

We believe in the spirit of cooperation and collaboration that respects and advances First Nations' decision-making, traditional teachings and laws.

To achieve our Vision and Mission, the following Guiding Principles will inform our shared work:

- Supporting First Nations in their capacity development efforts as they pursue individual and communal self-sufficiency
- Engaging in effective communications and engagement with those that we serve to strengthen and inform our activities
- Ensuring fair and equitable access to our services through the creation of transparent criteria that focus on initiatives that lead to measurable change at the individual, community and Nation levels
- Increasing the investment fund through responsible management, leveraging of our assets and pursuit of additional resources while not duplicating or replacing existing government or First Nations programs



MESSAGE

FROM THE CHAIR



Hugh Braker
Chair

The New Relationship Trust board and staff are pleased to present the 2019-2020 Annual Report, a comprehensive look at the achievements of the past year, their cumulative impacts and how we will build on these successes.

For 14 years, NRT has been at the very forefront of facilitating economic growth and Nation-building among First Nations in BC, with the goal of building Indigenous capacity based on the five pillars of our strategic priorities: Education, Language, Elders and Youth, Economic Development and Governance Capacity.

These pillars were first identified and continue to be reaffirmed as priorities by our First Nation leaders and community members. This report examines the diverse initiatives that support these key priorities and their outcomes, both annually and cumulatively.

After nearly a decade and a half of operations and relationship building, NRT has positioned itself as a trusted partner, strengthening its delivery platform and providing funding and support to nearly all of the 203 First Nations in BC across its range of initiatives. This fiscal year, total strategic initiatives disbursements topped \$4 million, bringing the 14-year total to nearly \$68 million. We also administered an additional \$3.15 million for special projects on behalf of the Federal and Provincial governments.

As our initiatives have matured, their reach and impact continue to solidify and amplify.

The past fiscal year has seen a record 427 scholarships and bursaries awarded to Indigenous post-secondary students—the sixth consecutive year of record-breaking awards, and a 257% increase over the six-year period. Remarkably, our three-year strategic goal of attracting \$1.5 million in partnerships and leveraged funds for the NRT Foundation has already been achieved just one year in, ensuring we can continue to narrow the gap between those who need financial assistance and those who receive it.

Our commitment to fostering First Nation prosperity and self-determination remains strong. NRT has supported more governance capacity building initiatives than ever before, funding 58 projects around land use, governance, economic development, Impact Benefit Agreements and more.

On the economic development front, the Entrepreneur Equity Matching Initiative provided matching grants to 70 entrepreneurs to launch, develop and expand their businesses in BC, leveraging a total of \$5.4M from NRT's partnering Aboriginal financial institutions, or \$20 for every NRT dollar. Eight First Nations community businesses in BC also received matching grants that leveraged \$3.3M (\$19 for every NRT dollar). Together these initiatives safeguarded 140 jobs and helped create 161 new jobs for Indigenous-led businesses.

The 2019-2020 period also marked an important new strategic direction for NRT. Following an in-depth review of what has been accomplished and what remains to be done—guided by clear feedback from First Nation community members at our triennial Regional Engagement Sessions—our long-term planning shifted with the establishment of a perpetual funding model.

By extending the horizon of support for First Nations in BC, we can continue our legacy of success and expand programming to support increasing community resilience and the regeneration of community growth and well-being across generations.

Nothing has brought the importance of this work into sharper focus than the crisis caused by the coronavirus pandemic. Two of the success stories in our In Focus section touch on how NRT funding has supported communities' well-being and resilience in unexpected ways through the early weeks of the pandemic. As we continue to grapple with the crisis and its effects, our organization finds itself well placed to enhance our partnership with the BC and federal governments to deliver post-pandemic stimulus funds for Indigenous communities and businesses.

The past year marked a significant milestone in provincial policy when BC became the first jurisdiction in Canada to pass legislation implementing the United Nations Declaration on the Rights of Indigenous Peoples (UNDRIP). As implementation unfolds, NRT will be working with the provincial and federal governments on various funding models to support the

Province of BC on meeting the spirit and intent of the new UNDRIP legislation.

In 2019, former CEO Cliff Fregin stepped down after 13 years at the helm, and I would like to thank him on behalf of the NRT board and staff for his dedicated service, vision and leadership to the organization. He steadily navigated NRT and its people from the organization's inception in 2005 through all the phases of its development and growth, and we wish him the very best.

I would also like to introduce our new CEO, Walter Schneider, who joined NRT in May 2020. Walter brings strong academic and executive management versatility to the role, and we are excited to have him lead us into the new chapter of NRT growth.

It has been, therefore, a year of transition as we enter this new stage in our evolution. We know we haven't unlocked NRT's full potential, and we will be looking at new strategies to anticipate and adapt to the structural forces that shape Indigenous resiliency, catalyze change and help build more self-determined First Nation communities.

As we look to the future, we are building internal capabilities and leveraging the mature relationships and infrastructure we have developed as a delivery partner to develop new programming initiatives and reorient NRT for a broader set of opportunities, so that we may more deeply serve the capacity building needs of First Nations in BC for generations to come.

Respectfully,

Hugh Braker
Chair



2019/2020

FISCAL YEAR IN HIGHLIGHTS



ELDER PROJECTS FUNDED



COMMUNITY GOVERNANCE PROJECTS FUNDED



YOUTH PROJECTS FUNDED



FIRST NATIONS ENTREPRENEURS AND 8 COMMUNITY BUSINESSES SUPPORTED



IN STRATEGIC EXPENDITURES



IN ADMINISTRATIVE COSTS



POST-SECONDARY STUDENTS SUPPORTED

210

BURSARIES

148

UNDERGRADS

47

MASTER'S

22

DOCTORATES

\$3.15M

ADMINISTERED FOR SPECIAL PROJECTS ON BEHALF OF THE FEDERAL AND BC PROVINCIAL GOVERNMENT

14 YEARS

OF NRT FUNDING

OVER THE LAST 14 YEARS
WE HAVE INVESTED

\$67,878,828

ACROSS ALL STRATEGIC AREAS

TO DATE, **98%** OF THE **203**
FIRST NATIONS IN BC HAVE ACCESSED
NRT FUNDING SINCE IT WAS INITIATED
IN 2006



GOVERNANCE & CAPACITY **\$24,306,976**

Direct Support	\$ 15,136,355
Policy Development & Coordination	\$3,574,584
Capacity Tools and Resources	\$ 3,235,526
Tribal Council Policy	\$366,233
Nation Governance Policy	\$709,502
Assertion Workshops	\$311,190
Economic Dev. Support Team (EDST)	\$467,870
Best Practices	\$125,708
Regional Engagements	\$380,008

EDUCATION **\$18,154,185**

Scholarships & Bursaries	\$8,315,403
New Paths Grade-School Learning Enhancements	\$2,953,334
Post-Secondary Employment Subsidies	\$2,285,107
Development Certificate for FN Language Teacher	\$ 1,600,751
K-12 Education Initiative	\$2,999,590

LANGUAGE **\$10,641,400**

Youth language Initiative	\$96,900
First Voices	\$ 1,850,000
BC Language Initiative	\$2,235,000
Language and Culture Camps	\$750,000
Master Apprentice	\$1,617,250
Language Authorities	\$1,372,750
Language Certification	\$869,500
Language Nest	\$500,000
Arts Administration and Culture Camps	\$1,350,000

ECONOMIC DEVELOPMENT **\$6,936,633**

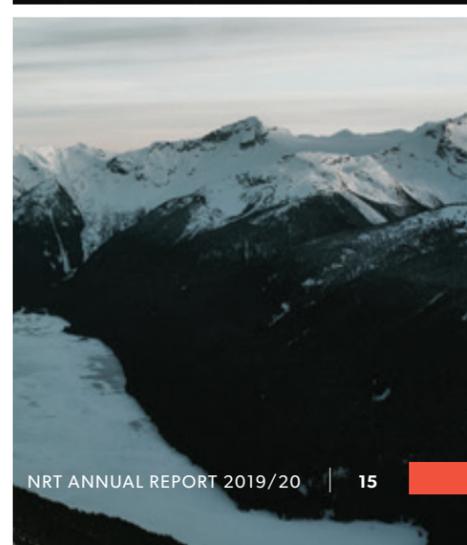
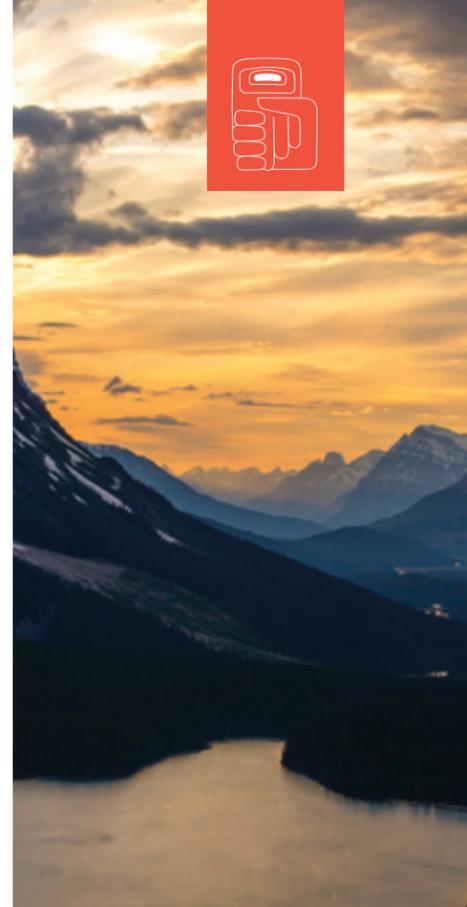
BC Aboriginal Business Awards	\$415,000
Entrepreneurs Equity Matching	\$4,954,056
Other Initiatives	\$ 1,567,577

ELDERS & YOUTH **\$5,450,394**

Elders Gathering	\$524,764
Elders Grants	\$2,387,762
Youth Conferences	\$395,849
Youth Grants	\$2,142,019

SPECIAL PROJECTS **\$2,389,240**

Young Entrepreneurs Symposium	\$2,244,323
Golf Fundraiser	\$144,917





STRATEGIC INITIATIVES: AT A GLANCE

IN FOCUS

Our work with First Nations in BC is making a tangible difference. Thanks to our diverse initiatives, First Nations communities and community members are able to access the funding they need to become self-determined, self-sustaining, First Nations with effective governments and healthy empowered citizens.

This year we look at some of the ways our funding recipients have translated that funding into healing, health and personal achievement through two funding streams: Direct Support, which funds diverse, self-directed capacity building initiatives in areas such as governance, economic development and community engagement; and Scholarships and Bursaries, assisting First Nations individuals to pursue their goals through education and training.

Simpcw Nation Community Trails

The Simpcw Nation applies NRT Direct Funding grant to expand on the success of their community trails, and build pathways of connection to language, culture and economic prosperity.

Scholarship recipient Leon Erickson

NRT Foundation scholarship recipient Leon Erickson takes inspiration from his children to complete his Bachelor's degree in Education, earning two prestigious achievement awards along the way.

Naut'sa mawt Tribal Council Community Wellness Workshops

At a time when health has never mattered more, NRT funding helps five communities confront trauma, learn self-care and apply Indigenous tools for living in their journey toward personal and collective wellness.

NRT SUPPORTS INITIATIVES IN THE FOLLOWING AREAS:

Education

Education Initiatives encourage First Nations students to pursue higher education and training and help communities to implement local education initiatives for Kindergarten to Grade 12 students.

Language

Language Initiative helps nurture and preserve our First Nations languages.

Elders & Youth

Elders & Youth initiatives support community-based projects, activities and events for Youth and Elders.

Economic Development

Economic Development support is focused on a province-wide strategic direction for our First Nations communities to further their individual and collective economic development goals.

Governance Capacity

Governance Capacity Initiatives help build capacity within First Nations communities and Tribal Councils, so they can effectively support and govern their citizens, services, resources, lands and waters.

Special Projects

NRT also supports Special Projects. We host the annual Young Entrepreneurs Symposium (YES), and each year we host an annual Golf Tournament to raise more funds for post-secondary Scholarships and Bursaries.





IN FOCUS SIMPCW COMMUNITY TRAILS

Several years ago, the Simpcw First Nation developed 15 kilometres of recreational trails that proved increasingly popular with both community members and international visitors, receiving coverage in some of the top mountain biking publications in Canada, Europe and the United States. With this newfound popularity came the need to manage the influx of visitors and develop new ventures to serve both the flourishing activity and adventure tourism market, and the community's cultural and economic development priorities.

With the help of a Direct Support grant from the New Relationship Trust, the Simpcw First Nation commissioned a new trails and recreation strategic plan. The \$500,000, five-year plan envisions an extended network of trails, parking campsites, shelter, restroom facilities, and signage that incorporates Secwepemctsin words and trail names.

The plan also builds in opportunities for youth mentorship and employment, to develop the skills and knowledge essential to building capacity and establishing a resilient, adaptable community.

For the community, the trails serve as a literal and metaphorical network of connection to the land: connection to sacred sites and cultural practices, to a history extending into time immemorial, and to a means of continually asserting the Simpcw presence and authority as caretakers of the land.

As the community self-isolated during the public health crisis, the trails also became a vital internal connection, a means of moving safely together, in nature and in community. In a time of stress and anxiety, the trails became an essential outlet for the community's physical and mental health and wellbeing.

"As a result of the plan supported by New Relationship Trust, the Simpcw Trail Crew is already back at action and providing employment during Covid 19, which is super exciting," said planner Patrick Lewis. "The community is really excited and looking forward to the completion of some new trails."





IN FOCUS SCHOLARSHIP RECIPIENT LEON ERICKSON

In 2020, NRT Foundation scholarship recipient Leon Erickson was selected for the Lieutenant Governor’s Silver Medal and membership in the Golden Key International Honor Society, in recognition of his academic achievements as he graduates from the University of Northern BC with a Bachelor’s degree in Education.

Leon credits his children, including his 25-year-old son living with vasculitis and his five-year-old daughter living with cerebral palsy, with giving him the motivation to return to school as an adult after leaving school to work in his youth.

“Each day they wake up and find a reason to smile and laugh,” he says. “Their resilience renewed my resolve to achieve my dream.”

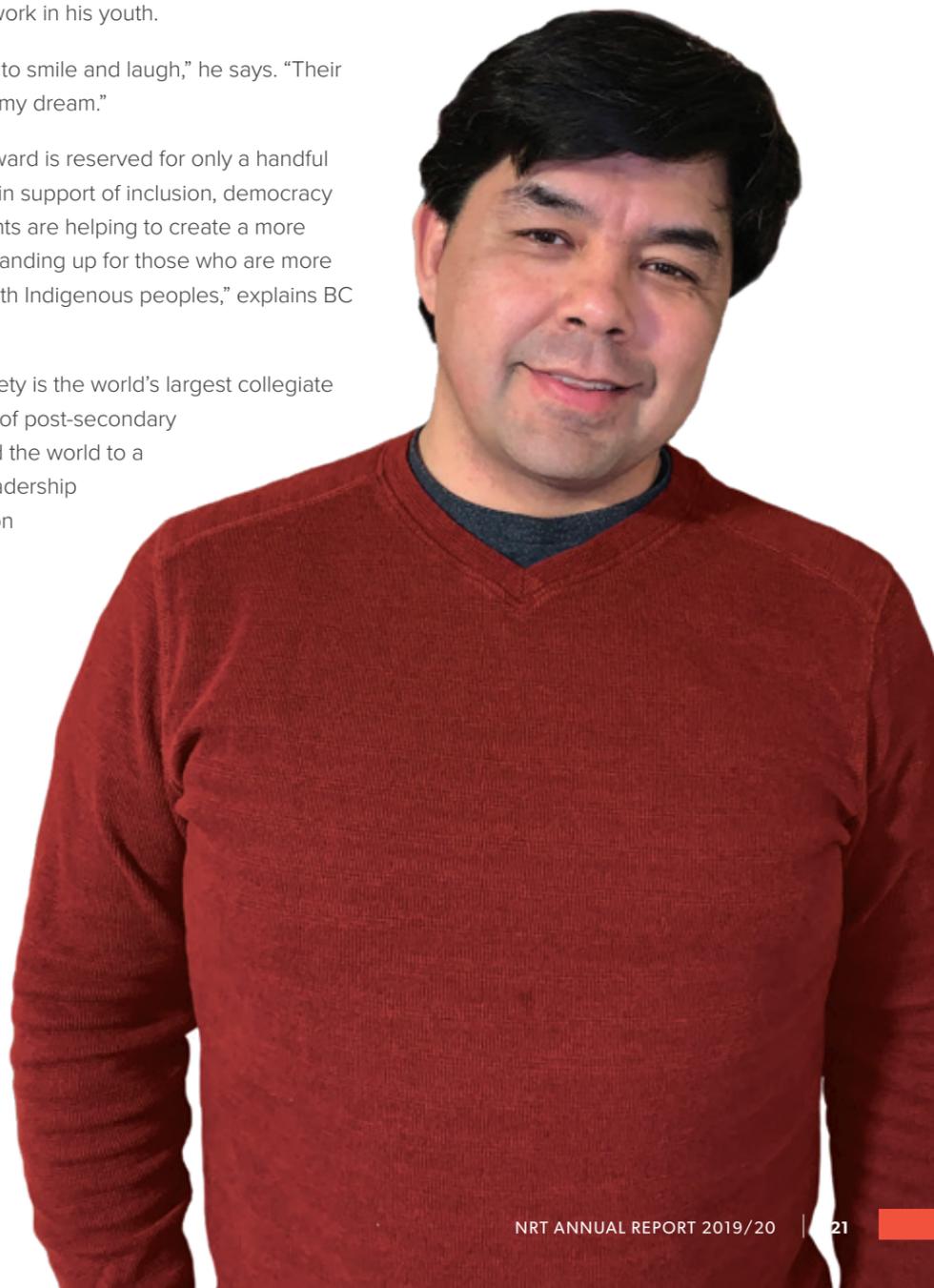
The Lieutenant Governor’s Silver Medal Award is reserved for only a handful of students with outstanding contributions in support of inclusion, democracy or reconciliation, on or off campus. “Students are helping to create a more welcoming and supportive environment, standing up for those who are more vulnerable and advancing reconciliation with Indigenous peoples,” explains BC Lieutenant Governor Janet Austin.

The Golden Key International Honour Society is the world’s largest collegiate honour society, admitting only the top 15% of post-secondary students from academic institutions around the world to a global network committed to cultivating leadership and service among its more than two million members.

In 2017, Leon was awarded the first of two Indigenous Early Years scholarships awarded by the NRT Foundation. These scholarships are awarded to Indigenous students in British Columbia studying in an early years related field, and made it possible for Leon to pursue his academic goals.

“My children gave me courage to return to school,” he says. “Your financial assistance gave me the ability.”

“Thank you for allowing me to focus on what’s important.”



“My children gave me courage to return to school. Your financial assistance gave me the ability.”





IN FOCUS

NAUT'SA MAWT TRIBAL COUNCIL COMMUNITY WELLNESS PROJECT

Thanks to a Direct Funding grant from NRT, the Naut'sa mawt Tribal Council (NmTC) was able to deliver more than 20 days of in-community wellness sessions to members of the First Nation communities of Homalco, K'ómoks, Klahoose, Snaw-naw-as and Tsleil-Waututh.



The self-directed initiative was created as part of the NmTC's mission to support its member First Nations in realizing their efforts towards self-reliance, self-governance, connection to culture, and quality of life now and for future generations.

The sessions, largely structured as a series of two-day workshops, were led by a certified Indigenous Focusing Oriented Therapy practitioner and a community wellness facilitator. The workshops focused on addressing community wellness through individual support and collective growth. Participants were guided in understanding intergenerational trauma, practicing self-care and working through grief and loss. Surrounded by family, friends, and familiar faces, they were also encouraged to share their experiences through art, reflection and small group work.



“ For some, it may be an opportunity to gain additional tools and knowledge to work on self-care. For others, it is an introduction to begin their journey towards wellness. ”

WORKSHOP PARTICIPANT

By incorporating Indigenous tools for living through cultural activities, shared teachings and natural medicines, participants learned new techniques for combatting stress and reconnecting with the land. As the series progressed, the facilitator moved deeper into the teachings, allowing participants to work through complex trauma and grief over a longer period of time.

When the pandemic crisis set in, organizers moved to a weekly virtual workshop model, providing timely support for those struggling to cope with the stress of the crisis and loss of family members.





PARTNERSHIPS



NRT establishes and maintains partnerships with First Nations, public and private organizations that share common goals and values in order to leverage funds and minimize administrative costs.

NRT'S CURRENT PARTNERS ARE:

- First Nations Education Steering Committee (FNESC)
- National Centre for First Nations Governance (NCFNG)
- First Peoples' Cultural Council (FPCC)
- Northern Development Initiative Trust (NDIT)
- British Columbia Capacity Initiative Council (BCCIC)
- All Nations Trust Company (ANTCO)

- Nuuchahnulth Economic Development Corporation (NEDC)
- Tale'awtxw Aboriginal Capital Corporation (TACC)
- Tribal Resource Investment Corporation (TRICORP)
- First Nations Agricultural Lending Association (FNALA)
- Community Futures Development Corporation of Central Interior First Nations (CFDCCIFN)
- First Nations Public Service Secretariat
- National Consortium for Indigenous Economic Development

TARGET	2019-2020	STATUS
Develop and maintain at least 6 partnerships / protocols with other First Nations organizations in order to promote collaboration and prevent duplication of products and services	13 Partnerships developed and/or maintained	Goal exceeded

*“Encouraging access
to education”*



Education is a key to strength for First Nations. Assisting First Nations individuals to pursue and complete their education and training goals is a high priority for NRT.

The NRT education strategy currently has the following components:

- Supporting the NRT Foundation to attract private and public contributions
- Providing scholarships and bursaries for First Nations post-secondary students
- Supporting First Nations communities for K-12 projects

SUPPORTING K-12 INITIATIVES

The New Relationship Trust supports Kindergarten to Grade 12 (K-12) education projects at the First Nations community level that increase the First Nations high school graduation rate. NRT committed \$250,000 in 2019-2020 to fund K-12 projects delivered by First Nations in BC. Grants up to \$5,000 provide funding to BC First Nations to assist in the delivery of educational projects relating to English and Literacy, Math and Science, such as homework clubs, the purchase of educational supplies, and promoting family literacy through the Aboriginal Parents as Literacy Supporters program.

NRT SCHOLARSHIPS & BURSARIES

In 2019-2020, NRT committed \$400,000 for scholarships and \$200,000 for bursaries to assist First Nations students in achieving post-secondary education and training goals. This initiative awards funding based on qualification criteria and the student's proposed contribution back to First Nations communities.

- Scholarships are awarded to students pursuing undergraduate, master's and doctorate degrees
- Bursaries are awarded for certificate, diploma, associate degree and trades programs

PARTNERSHIPS

In order to deepen its impact, the NRT supports the NRT Foundation to create partnerships with First Nations, corporations, organizations, and public and private scholarship organizations to increase the capacity of BC First Nations through investments in education. These partnerships provide additional funding for specific fields of study to enable the NRT Foundation to award more scholarships and bursaries each year. For example, the NRT Foundation has developed a partnership with the BC Government to award Indigenous Early Years scholarships and bursaries to Indigenous students enrolled in Early Childhood Education programs.





STRATEGIC INITIATIVES: LANGUAGE

*“Protecting & revitalizing
First Nations languages”*

With 34 First Nations languages and more than 60 dialects, BC has the most diverse array of Indigenous languages in the country.

Fully 60% of the First Nations languages in Canada are spoken in BC. However, virtually all of First Nation languages in BC are in danger, jeopardizing a vital link to past culture and history.

The United Nations declared 2019 as the Year of Indigenous Languages, highlighting the critical loss of Indigenous languages and the urgency of focusing on language protection and revival.

NRT has prioritized language preservation and revitalization in response to the ongoing crisis facing First Nations languages in BC.

LANGUAGE SUPPORT

In 2018-2019, the BC Government announced a \$50 million grant to the First Peoples Cultural Council to help revitalize Indigenous languages in BC. In consideration of NRT’s policy to not duplicate government funding, NRT’s language funding was redirected to First Nations youth groups for language revitalization projects.

The New Relationship Trust allocated \$200,000 for 2019-2020 to assist First Nations youth groups in British Columbia to implement language revitalization initiatives involving Elders and community members. Up to \$4,000 is available for First Nations Youth groups and organizations, as well as First Nations communities in BC representing Youth.

TARGET	2019-2020	TO DATE*	STATUS
Provide funding for up to 40 Youth Language projects per year	24 Youth language projects funded	24 Youth language projects funded <i>*from 2019</i>	Goal partially met



STRATEGIC INITIATIVES:

ELDERS & YOUTH

Our Elders hold the wisdom of past generations. Our Youth are the key to the future. Both groups are essential to strong, healthy Nations.

In 2019-2020, NRT allocated \$700,000 for First Nations Elders and Youth Grants, including \$200,000 directed to Youth Grants for projects specific to First Nations language revitalization.

ELDERS GRANTS

The NRT BC First Nation Elders Grant Initiative provides support for groups, communities and organizations representing First Nation Elders in BC to develop and deliver community programs that benefit and build capacity for Elders, including storytelling, culture camps and participation in events and gatherings.

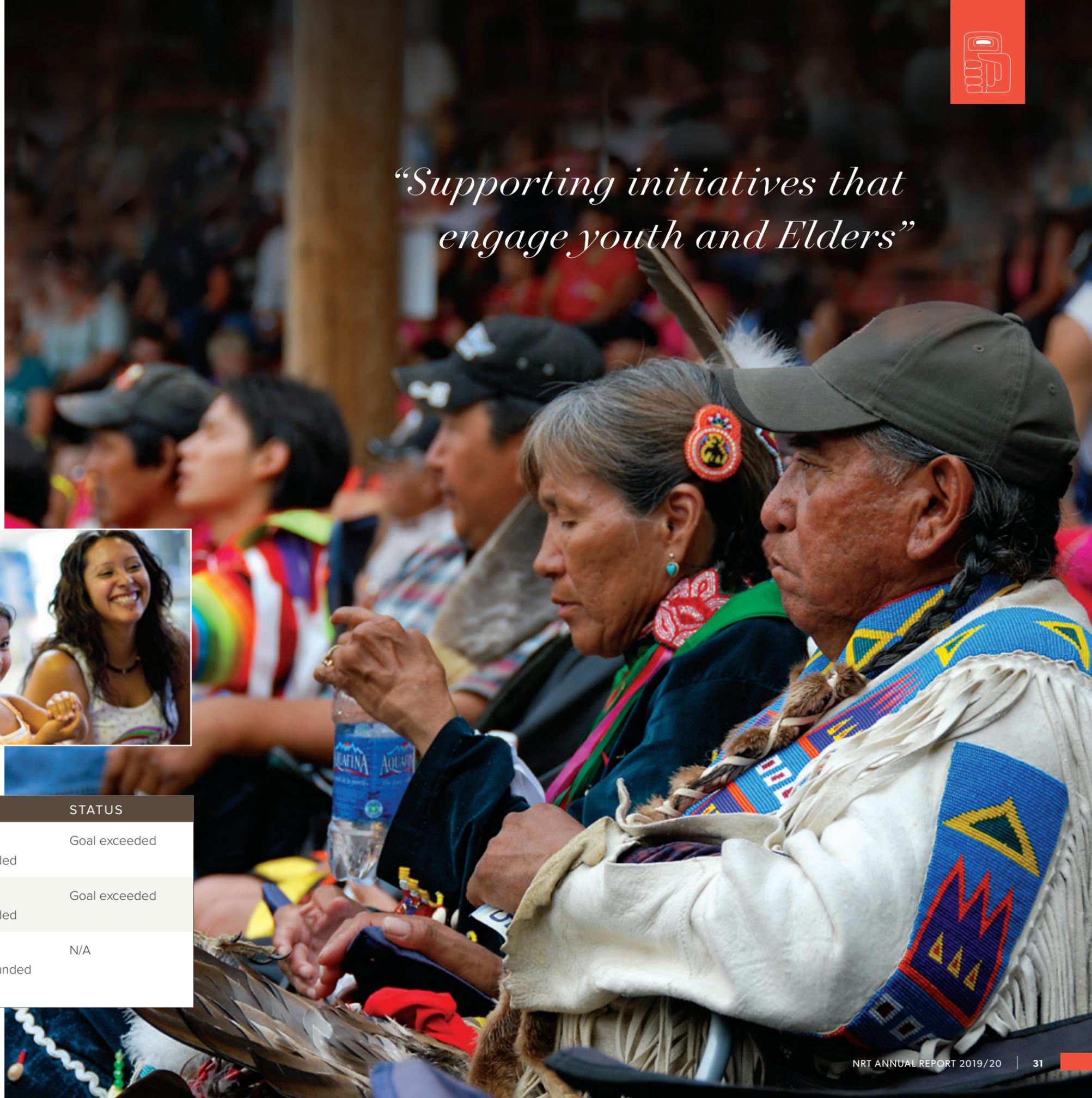
The Elders Grant Initiative provides grants of up to \$2500 to assist First Nations Elders in their communities.

YOUTH GRANTS

The NRT BC Youth Grant Initiative supports projects that build capacity in First Nations Youth in BC in areas such as leadership, mentorship, team building and language. Priority is given to youth groups, and projects include language archiving, participation in traditional cultural activities and attending the Gathering Our Voices Aboriginal Youth Conference.

NRT also provided funds to the BC Association of Friendship Centres to support the annual Gathering Our Voices Aboriginal Youth Conference.

Youth grants fund up to \$2,500 per First Nations Youth group project.



“Supporting initiatives that engage youth and Elders”

TARGET	2019-2020	TO DATE	STATUS
Provide funding for up to 50 youth projects per year	68 youth projects funded	1074 youth projects funded	Goal exceeded
Provide funding for up to 80 Elders projects per year	87 Elder projects funded	1085 Elder projects funded	Goal exceeded
Provide financial support to an annual gathering or initiative that builds capacity for BC First Nations Youth	Gatherings cancelled due to COVID-19	20 youth gatherings funded	N/A



STRATEGIC INITIATIVES:

ECONOMIC DEVELOPMENT

“Fostering and advancing economic development opportunities”

ENTREPRENEURS EQUITY MATCHING INITIATIVE AND COMMUNITY EQUITY MATCHING INITIATIVE

NRT allocated \$600,000 in 2019-2020 for initiatives that assist First Nations entrepreneurs with equity matching funds up to \$5,000 and First Nations community businesses up to \$25,000.

NRT partners with Aboriginal financial institutions (AFIs) in BC to provide equity matching funding to emerging First Nations businesses. Funds are administered by the partner AFIs. First Nations entrepreneurs and communities in BC can access these funds directly through these institutions.

- All Nations Trust Company (ANTCO)
- Nuuchahnulth Economic Development Corporation (NEDC)
- Tale'awtxw Aboriginal Capital Corporation (TACC)
- Tribal Resource Investment Corporation (TRICORP)
- Community Futures Development Corporation of Central Interior First Nations (CFDCIFN)
- Stó:lō Community Futures Development Corporation
- Native Fishing Association

BC INDIGENOUS CLEAN ENERGY INITIATIVE

The New Relationship Trust works with the Government of Canada's Western Economic Diversification Canada and the Province of BC to deliver the BC Indigenous Clean Energy Initiative (BCICEI). Launched in 2016, BCICEI provides up to \$500,000 in support and capacity-building funds to Indigenous communities developing clean energy projects.

In 2019, the partnership confirmed \$9.5 million in renewed funding over three years to support the planning and implementation of projects such as hydro, wind, biomass, solar, marine, or geothermal projects, helping to bridge the

gap in early stage funding for clean energy ventures. BCICEI also targets energy efficiency projects and energy storage, and assists some remote communities in reducing their dependency on conventional diesel power generation.

Funded through the federal government's Strategic Partnerships Initiative (SPI) and the BC provincial government's CleanBC plan, BCICEI supports the following objectives:

- Developing local clean energy and energy efficiency projects in Indigenous communities;
- Building Indigenous capacity;
- Creating benefits including ownership, revenue sharing, business development, and local employment; and
- Identifying pathfinding opportunities for further funding and partnerships on clean energy.

OTHER INITIATIVES

NRT seeks public and private partnerships to support capacity building for First Nations in the economic and business development sector. In addition, NRT is researching 'access to capital' opportunities, which allow First Nations in BC to participate in viable economic opportunities.

TARGET	2019-2020	TO DATE	STATUS
Provide matching equity for business start-ups and/or expansion of businesses within BC for:			
Up to 50 First Nations entrepreneurs	70 First Nations entrepreneurs	854 First Nations entrepreneurs	Goal exceeded
10 First Nations communities	8 First Nations communities	71 First Nations communities	Goal partially met



STRATEGIC INITIATIVES:

GOVERNANCE CAPACITY

*“Enhancing capacity within
First Nations governments”*

Building governance capacity helps First Nations and their communities move successfully toward self-determination. In order to support Nation-building and cooperation amongst First Nations communities in BC, NRT encourages initiatives that foster cooperation between communities and facilitates the sharing of information and outcomes amongst Nations.



NATION GOVERNANCE

In 2019-2020, NRT allocated \$500,000 to support First Nations in completing Nation-building and self-determination projects to research, explore, and assert First Nations rights and title. Projects funded through this initiative will help improve governance systems and structures in the present-day context so that First Nations may advance their authority and jurisdiction over their lands, waters, resources, citizens, and services. NRT funding is offered in two streams: grants up to \$25,000 for individual communities, and grants up to \$50,000 for two or more collaborating communities.

Examples of projects may include:

- Facilitating the enactment of traditional laws in a modern era;
- Processes to develop these laws and address infringement;
- Defining territorial and shared boundaries, as well as relationships with other First Nations and governments;
- Codifying territorial and natural resource management; and
- Developing internal and external engagement protocols.

TRIBAL COUNCIL POLICY

NRT allocated \$250,000 in 2019-2020 to the Tribal Council Policy Initiative for policy development in BC at the tribal council level, while also promoting information and resource sharing amongst the councils.

Tribal councils in BC can apply for up to \$25,000 for policy development projects in one of NRT’s five areas of strategic priority: Economic Development, Education, Elders and Youth, Governance and Language. Examples of projects may include:

- regional governance and business models to organize First Nations, government and industry;
- joint business partnerships between First Nations to leverage negotiation opportunities and revenue sharing agreements.

DIRECT SUPPORT

NRT committed \$1.6M in Direct Support to BC First Nations for capacity building initiatives in 2019-2020. Funds support diverse initiatives such as land use planning, GIS mapping, governance terms of reference, economic development strategies, financial policies, impact/benefit analyses and community engagement initiatives.

NRT funding is offered in two streams: grants up to \$25,000 for individual communities, and grants up to \$50,000 for three or more collaborating communities.

TARGET	2019-2020	TO DATE	STATUS
Fund up to 12 community projects per year in each of the following areas:	58 projects funded	661 projects funded	Goal exceeded
- Land Use Planning	- 16 Community Plans		
- Traditional Land Use Planning	- 4 Land Use Plans		
- Economic Development Planning	- 2 Traditional Land Use Plans		
- Negotiations	- 15 Economic Development Plans		
- Impact Benefit Agreements	- 1 Impact Benefit Agreement Project		
	- 20 Governance Plans		



ABOUT THE NEW RELATIONSHIP TRUST FOUNDATION

The NRT Foundation is a charitable non-profit society that was created in 2011 by the NRT to advance the education goals of Indigenous students in BC. The NRT Foundation focuses on fundraising and distributing Scholarships and Bursaries.



**NEW
RELATIONSHIP
TRUST
FOUNDATION**

MISSION:

To assist Indigenous Peoples in BC separately and collectively to meet their education goals, and to support the educational component of Indigenous language revitalization.

In 2011, NRT created the NRT Foundation to seek additional funding partners for education awards and to issue tax receipts to companies and individuals that contribute funds. This strategic decision allows the Foundation to use its charitable status to attract additional support for NRT's education initiatives.

In 2012, the Foundation assumed oversight of NRT's education initiatives. The NRT Foundation is seeking to leverage donations with the goal of building an endowment fund of \$30 million to offer Scholarships and Bursaries in perpetuity. The NRT Foundation hopes to achieve this goal over the next ten years. To date, the Foundation has leveraged more than \$4,982,750 in support from new partners.

“ I am forever grateful and humbled by the support I've received from the NRT Foundation for my education. Thank you for the thoughtful contributions and hard work you do to support us First Nations learners. *“Hay čx” qə* ”

JOSEPH LEDO
Doctorate Scholarship Recipient

NRT FOUNDATION GOLF TOURNAMENT

In 2019, the NRT Foundation 9th Annual Charity Golf Tournament raised \$31,432 toward the NRT Foundation Scholarship and Bursary program.

TARGET	2019-2020	TO DATE	STATUS
Produce annual recipient brochure showcasing scholarship and bursary recipients	Brochure produced and distributed	9 Annual brochures produced and distributed	Goal met
Provide up to 40 scholarships and 60 bursaries annually	Scholarships and bursaries fully allocated for 2019-2020 <ul style="list-style-type: none"> • 210 Bursaries • 148 Undergrads • 47 Master's • 22 Doctorates 	OVERALL: <ul style="list-style-type: none"> • 1,360 Bursaries at \$2,912,500 • 876 Undergraduate at \$4,151,250 • 290 Master's at \$2,807,500 • 160 Doctorates at \$3,022,500 • 124 Chief Joe Mathias awards at \$114,000 	Goal exceeded annually
Via NRT Foundation, attract \$1.5 million for scholarships and bursaries	NRT will work with the NRT Foundation to attract additional scholarship and bursary funds	To date, \$4,982,750 has been raised from new partners, and \$252,911 from the NRT Foundation Golf Tournament	Goal exceeded annually
Establish a database of scholarship and bursary recipients to promote the hiring of First Nations graduates and post-secondary students	All Scholarship and Bursary recipients were added into the database	Database established and recipients added	Goal met annually



THE YOUNG ENTREPRENEURS SYMPOSIUM

The Young Entrepreneurs Symposium (YES) brings together young Indigenous youth with First Nation, Canadian and international business leaders and role models to develop the skills, knowledge and networks they need to be the leaders of tomorrow.

Participants tackle three days of activities that provide an optimum mix of mentoring, competition and fun. Team-based challenges build skills and impart valuable lessons. Cash prizes are awarded to the top three teams at the gala.

YES provides an opportunity for young entrepreneurs to raise their profile in the business world, highlight their skills and foster innovative thinking. YES is also an opportunity to connect with peers, building the business network of tomorrow's influencers.

SHAPING GENERATIONS OF YOUNG INDIGENOUS ENTREPRENEURS

The 13th annual YES brought together 133 Indigenous youth from across Canada to take part in four jam-packed days of presentations, panel discussions, challenges and celebration. High-profile speakers shared their firsthand experiences and advice, including the very personal challenges they faced in their unique journeys and what it takes to make it to the highest level in their respective industries. Teams faced off in a series of challenges that tested their leadership, entrepreneurial skills, creativity and problem-solving.

Since the event's inception, more than 1,000 young Indigenous entrepreneurs have given confidence to their dreams while grounding themselves in the business fundamentals of planning, sales and marketing.

DUE TO THE ONGOING CRISIS, YES 2020 HAS BEEN DEFERRED TO 2021.



“Being a part of YES 2019 changed my life! It was a great experience...The hardest part wasn't the presentations we had to do or the work we had to finish, the hardest part was leaving YES 2019.”

– RICKY NAYOUMEALUK

“I came to YES unsure what I wanted to do with my life, hoping to find insight and motivation. Hearing the successful speakers tell their stories and what they do really moved me. Also, it really made me happy to see how bright our young Indigenous people's futures are...I now have an idea of what I want to do and now know my path.”

– MARVIN CRANE

“As a person who has never been able to speak in front of my high school classmates, or anyone in fact...being at YES and speaking in front of everyone there, even if it was just a few words, has made me way more open to handling any and every speaking situation life throws at me. I think YES is an incredible experience.”

– DALEY COLLINS

THE NRT TEAM

2019/20



BOARD OF DIRECTORS

- Hugh Braker
CHAIR
- Terry Kuzma
SECRETARY
- Wade Grant
- Liz Logan
- Byron Louis
- Miles Richardson
- Angela Wesley

NRT STAFF

- Walter Schneider
CHIEF EXECUTIVE OFFICER
- Kim Brazil
CHIEF FINANCIAL OFFICER
- Marie Alaimo
SENIOR PROJECT OFFICER
- Lana Plante
PROJECT OFFICER
- Cole Sayers
BC INDIGENOUS CLEAN
ENERGY INITIATIVE
- Selina Beltran
JUNIOR PROJECT OFFICER,
BCICEI
- Ashlee Dehart
EXECUTIVE COORDINATOR

NRT FOUNDATION

- Matt Cook-Contois
PARTNERSHIPS AND
MARKETING MANAGER

AUDITORS

MNP
15261 Russell Avenue
White Rock, BC V4B 2P7

CUSTODIAN

CIBC Mellon Global Securities
Services Company
1066 West Hastings Street
Suite 1600
Vancouver, BC V6E 3X1

INVESTMENT COUNCIL

Mercer
550 Burrard Street, Suite 900
Vancouver, BC V6C 3S8

“We are strong when
we work together.”

– KTUNAXA NATION, *OUR THINKING*



NEW RELATIONSHIP TRUST
INVESTING IN FIRST NATIONS IN BRITISH COLUMBIA



FINANCIAL OVERVIEW

HIGHLIGHTS

- Total assets \$86.3 million and consisted primarily of our investment portfolio
- Total revenues \$20.76 million
- Strategic initiative expenditures, including commitments were \$4 million
- Other initiative expenditures for Special Projects were \$3.15 million
- Operating expenditures were \$1 million and were 1.33% of the total investment fund
- Well managed, with clean and organized records

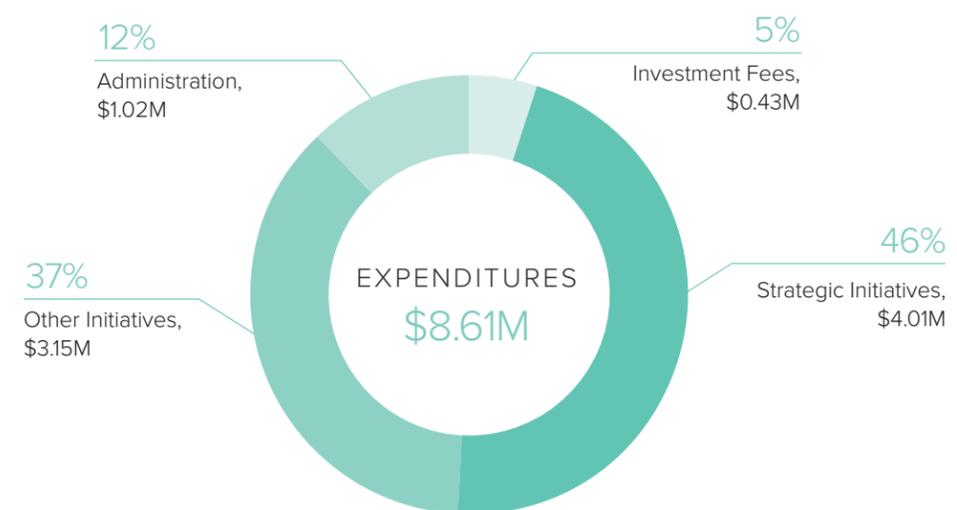
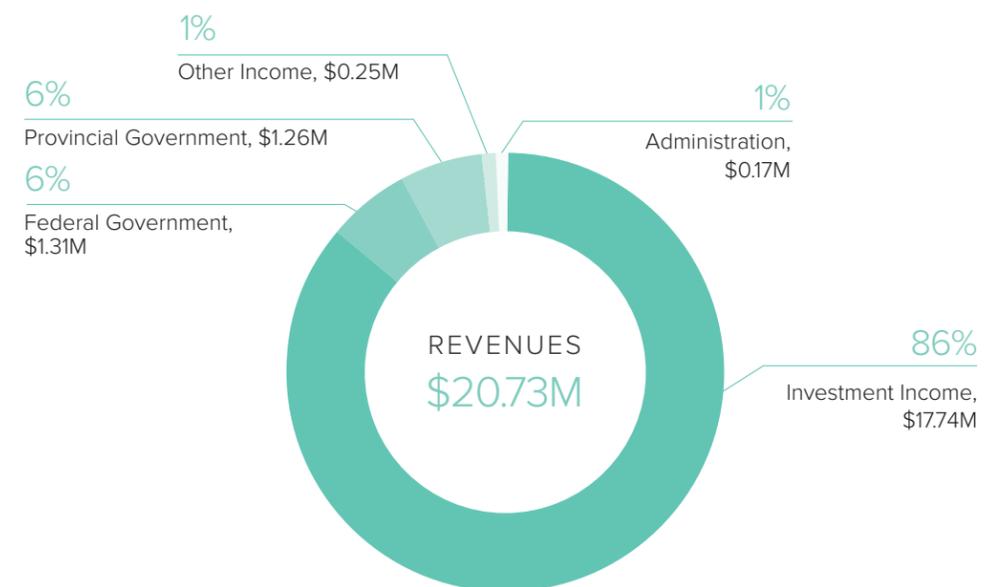
INVESTMENTS

The portfolio was valued at \$77.5 million, realized a return of -6.5% for this fiscal year.

	2020	SINCE INCEPTION
Earnings, net of capital losses	\$17.67 M	\$74.12 M
Management Fees	\$0.43 M	\$5.39 M
Returns	-6.5%	5.4%

Investment Strategy

The Investment Strategy is to focus on well managed, high quality, diversified long-term investments so NRT is positioned to minimize its exposure and risk of realizing unnecessary losses. A key goal of NRT's financial strategy is growing the investment fund in order to support sustainable and ongoing Nation re-building activities well into the future.





NEW RELATIONSHIP TRUST
FINANCIAL STATEMENTS

MARCH 31 2020



New Relationship Trust

Contents

For the year ended March 31, 2020

	<i>Page</i>
Independent Auditors' Report	
Financial Statements	
Statement of Financial Position.....	1
Statement of Operations and Change in Net Assets.....	2
Statement of Cash Flows.....	4
Notes to the Financial Statements	5
Schedules	
Schedule 1 - Contribution Fund Revenues and Expenses.....	12
Schedule 2 - Strategic Fund Revenues and Expenses.....	13
Schedule 3 - Other Initiatives Fund Revenues and Expenses.....	14
Schedule 4 - Operating Fund Revenues and Expenses.....	15

Independent Auditor's Report

To the Board of New Relationship Trust:

Opinion

We have audited the financial statements of New Relationship Trust ("NRT"), which comprise the statement of financial position as at March 31, 2020, and the statements of operations and changes in net assets, cash flows and the related schedules for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of NRT as at March 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of NRT in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing NRT's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate NRT or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the NRT's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of NRT's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

New Relationship Trust
Statement of Financial Position
As at March 31, 2020

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on NRT's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause NRT to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

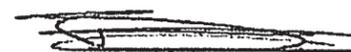
Surrey, British Columbia

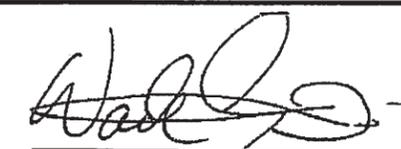
July 15, 2020

MNP LLP
Chartered Professional Accountants

	<i>Contribution Fund</i>	<i>Strategic Fund</i>	<i>Other Initiatives Fund</i>	<i>Operating Fund</i>	2020	2019
Assets						
Current						
Restricted cash	724,344	3,126,179	5,394,552	57,724	9,302,799	2,796,668
Accounts receivable	-	-	-	108,427	108,427	80,821
Government agencies receivable	-	-	-	18,892	18,892	21,337
Prepaid expenses	-	-	-	20,546	20,546	19,966
Due from NRT Foundation (Note 3)	-	-	-	10,600	10,600	-
	724,344	3,126,179	5,394,552	216,189	9,461,264	2,918,792
Capital assets (Note 4)	-	-	-	30,856	30,856	35,665
Investments (Note 5)	76,794,301	-	-	-	76,794,301	91,808,089
Due from (to) other funds	3,053,865	(2,941,079)	-	(112,786)	-	-
	80,572,510	185,100	5,394,552	134,259	86,286,421	94,762,546
Liabilities						
Current						
Accounts payable and accruals	212,672	185,100	239,032	103,403	740,207	1,195,523
Deferred contributions (Note 6)	-	-	4,377,006	-	4,377,006	1,580,790
Due to NRT Foundation (Note 3)	-	-	-	-	-	152,103
	212,672	185,100	4,616,038	103,403	5,117,213	2,928,416
Commitments (Note 7)						
Significant event (Note 15)						
Net Assets						
Invested in capital assets	-	-	-	30,856	30,856	35,665
Externally restricted (Note 8)	80,359,838	-	778,514	-	81,138,352	91,798,465
	80,359,838	-	778,514	30,856	81,169,208	91,834,130
	80,572,510	185,100	5,394,552	134,259	86,286,421	94,762,546

Approved on behalf of the Board


Director


Director

The accompanying notes are an integral part of these financial statements

New Relationship Trust
Statement of Operations and Change in Net Assets
For the year ended March 31, 2020

	Contribution Fund	Strategic Fund	Other Initiatives Fund	Operating Fund	2020	2019
Revenue						
Administration	-	-	-	169,971	169,971	385,415
Indigenous and Northern Affairs Canada (INAC)	-	100,000	86,900	-	186,900	550,000
Investment income (Note 5)	17,667,850	73,847	-	-	17,741,697	5,795,063
Other funding/revenue	-	247,889	-	-	247,889	481,316
Province of BC	-	-	1,255,883	-	1,255,883	-
Western Economic Diversification Canada	-	-	1,123,883	-	1,123,883	1,475,000
	17,667,850	421,736	2,466,666	169,971	20,726,223	8,686,794
Strategic Expenses (Note 11)						
Clean Energy	-	-	2,544,871	-	2,544,871	657,516
Economic development	-	582,500	-	-	582,500	708,300
Education	-	807,800	-	-	807,800	851,000
Elders and youth	-	414,280	-	-	414,280	421,700
Language and culture	-	96,900	-	-	96,900	-
Governance capacity	-	1,772,992	-	-	1,772,992	2,313,155
Special projects	-	332,778	190,000	-	522,778	359,065
West Coast Energy	-	-	-	-	-	4,502,718
	-	4,007,250	2,734,871	-	6,742,121	9,813,454
Expenses						
Administration	-	-	170,466	-	170,466	385,632
Advertising and promotion	-	-	100,793	26,233	127,026	178,134
Amortization	-	-	-	11,739	11,739	13,910
Consulting	-	-	31,254	136,296	167,550	474,629
Governance	-	-	-	152,769	152,769	144,043
Insurance	-	-	-	9,636	9,636	9,590
Investment management	430,508	-	-	-	430,508	451,299
Occupancy	-	-	-	73,520	73,520	62,728
Office	-	-	2,571	45,679	48,250	45,754
Planning and community meetings	-	-	-	-	-	57,443
Professional development	-	-	-	6,752	6,752	6,646
Professional fees	-	-	-	41,678	41,678	97,173
Office relocation	-	-	-	-	-	41,221
Salaries and benefits	-	-	92,726	482,532	575,258	995,360
Telephone	-	-	1,300	9,131	10,431	21,036
Travel	-	-	16,654	28,956	45,610	177,655
	430,508	-	415,764	1,024,921	1,871,193	3,162,253
Excess (deficiency) of revenue over expenses before other items	17,237,342	(3,585,514)	(683,969)	(854,950)	12,112,909	(4,288,913)

Continued on next page

The accompanying notes are an integral part of these financial statements

New Relationship Trust
Statement of Operations and Change in Net Assets
For the year ended March 31, 2020

	Contribution Fund	Strategic Fund	Other Initiatives Fund	Operating Fund	2020	2019
Excess (deficiency) of revenue over expenses before other items (Continued from previous page)	17,237,342	(3,585,514)	(683,969)	(854,950)	12,112,909	(4,288,913)
Other items						
Gain on disposal of capital assets	-	-	-	-	-	17,804
Unrealized gains (losses) on investments	(22,788,102)	10,271	-	-	(22,777,831)	487,276
Deficiency of revenue over expenses	(5,550,760)	(3,575,243)	(683,969)	(854,950)	(10,664,922)	(3,783,833)
Net assets beginning of year	90,335,983	-	1,462,483	35,664	91,834,130	95,617,963
Interfund transactions (Note 9)	(4,425,385)	3,575,243	-	850,142	-	-
Net assets, end of year	80,359,838	-	778,514	30,856	81,169,208	91,834,130

The accompanying notes are an integral part of these financial statements

New Relationship Trust
Statement of Cash Flows
For the year ended March 31, 2020

	2020	2019
Cash provided by (used for) the following activities		
Operating		
Deficiency of revenue over expenses	(10,664,922)	(3,783,833)
Amortization	11,739	13,910
Gain on disposal of capital assets	-	(17,804)
Deferred contributions recognized as revenue	2,796,216	1,524,373
Unrealized losses (gains) on investments	22,777,831	(487,276)
Investment income	(17,667,613)	(5,723,161)
	(2,746,749)	(8,473,791)
Changes in working capital accounts		
Accounts receivable	(27,606)	(74,270)
Government agencies receivable	2,445	2,812
Prepaid expenses	(580)	(7,309)
Accounts payable and accruals	(455,315)	546,481
	(3,227,805)	(8,006,077)
Investing		
Advances to NRT foundation	(10,600)	-
Advances (repayment) to NRT foundation	(152,103)	2,979
Purchase of equipment	(6,930)	(6,417)
Funding provided for asset purchases	-	20,000
Purchase of investments	(100,556,177)	-
Proceeds on disposal of investments	110,459,746	6,833,351
	9,733,936	6,849,913
Increase (decrease) in restricted cash resources	6,506,131	(1,156,164)
Restricted cash resources, beginning of year	2,796,668	3,952,832
Restricted cash resources, end of year	9,302,799	2,796,668

The accompanying notes are an integral part of these financial statements

New Relationship Trust
Notes to the Financial Statements
For the year ended March 31, 2020

1. Incorporation and nature of the organization

New Relationship Trust ("NRT") was incorporated under the authority of the Province of British Columbia (the "Province") on March 23, 2006 through enactment of the New Relationship Act, Bill 11 - 2006 and is registered as a not-for-profit organization and thus is exempt from income taxes under Part I of the Income Tax Act ("the Act"). In order to maintain its status as a registered not-for-profit organization under the Act, NRT must meet certain requirements within the Act. In the opinion of management these requirements have been met.

2. Significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for Not-for-Profit Organizations ("ASNPO") set out in Part III of the CPA Canada Handbook - Accounting, as issued by the Accounting Standards Board in Canada, which are part of Canadian generally accepted accounting principles, and include the following significant accounting policies:

Cash and cash equivalents

Cash and cash equivalents include balances with banks and short-term investments with maturities of three months or less. Cash subject to restrictions that prevent its use for current purposes is included in restricted cash.

Fund accounting

Organization follows the restricted fund method of accounting for contributions, and maintains four funds: Operating Fund, Contribution Fund, Strategic Fund and Other Initiatives Fund. The Contribution, Strategic, and Other Initiatives funds are externally restricted by the Province for specific purposes in accordance with the New Relationship Trust Act. Contributions received from Indigenous and Northern Affairs Canada ("INAC") and Western Economic Diversification Canada are externally restricted.

The Operating Fund reports on Organization's operations, administration and governance activities and includes equipment to perform such activities.

The Contribution Fund reports on Organization's initial \$100,000,000 contribution by the Province along with the related investment income earned on this contribution less investment management fees.

The Strategic Fund reports on Organization's strategic initiatives and activities.

The Other Initiatives Fund reports on Organization's new initiatives and activities.

Controlled entity

NRT's financial statements do not include the accounts of New Relationship Trust Foundation (the "Foundation") which is controlled by NRT as the director's of NRT appoint the Board of Directors of the Foundation. The required disclosures have been provided in Note 12.

All transactions with the controlled entity are disclosed as related party transactions.

Revenue recognition

NRT uses the restricted fund method of accounting for contributions. Restricted contributions are recognized as revenue of the Contribution Fund, Strategic Fund, and Other Initiatives Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the Operating Fund because there is not an appropriate restricted fund.

Unrestricted contributions are recognized in the Operating Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income is recognized as revenue in the respective fund when earned.

Capital assets

Capital assets are initially recorded at cost. Amortization is provided using the declining balance method at rates intended to amortize the cost of assets over their estimated useful lives.

	Rate
Computer software	30 %

New Relationship Trust
Notes to the Financial Statements
For the year ended March 31, 2020

2. **Significant accounting policies** (Continued from previous page)

Long-lived assets and discontinued operations

Long-lived assets consist of capital assets. Long-lived assets held for use are measured and amortized as described in the applicable accounting policies.

The Organization writes down long-lived assets held for use when conditions indicate that the asset no longer contributes to the Organization's ability to provide goods and services. The asset are also written-down when the value of future economic benefits or service potential associated with the asset is less than its net carrying amount. When the Organization determines that a long-lived asset is impaired, its carrying amount is written down to the asset's fair value.

Measurement uncertainty

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period.

Accounts receivable are stated after evaluation as to their collectability and an appropriate allowance for doubtful accounts is provided where considered necessary. Amortization is based on the estimated useful lives of capital assets.

These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in excess of revenues and expenses in the periods in which they become known.

Financial instruments

Organization recognizes its financial instruments when Organization becomes party to the contractual provisions of the financial instrument. All financial instruments are initially recorded at their fair value, including financial assets and liabilities originated and issued in a related party transaction with management. Financial assets and liabilities originated and issued in all other related party transactions are initially measured at their carrying or exchange amount in accordance with Section 3840 *Related Party Transactions* (refer to Note 10.)

At initial recognition, Organization may irrevocably elect to subsequently measure any financial instrument at fair value. Organization has not made such an election during the year.

Organization subsequently measures investments in equity instruments quoted in an active market at fair value. Fair value is determined by published price quotations. All other financial assets and liabilities are subsequently measured at amortized cost.

Transaction costs and financing fees directly attributable to the origination, acquisition, issuance or assumption of financial instruments subsequently measured at fair value are immediately recognized in the excess (deficiency) of revenues over expenses for the current period. Conversely, transaction costs and financing fees are added to the carrying amount for those financial instruments subsequently measured at cost or amortized cost.

Financial asset impairment

Organization assesses impairment of all of its financial assets measured at cost or amortized cost. When there is an indication of impairment, Organization determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year. If so, Organization reduces the carrying amount of any impaired financial assets to the highest of: the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets; and the amount expected to be realized by exercising any rights to collateral held against those assets. Any impairment, which is not considered temporary, is included in current year excess of revenues over expenses. Organization reverses impairment losses on financial assets when there is a decrease in impairment and the decrease can be objectively related to an event occurring after the impairment loss was recognized. The amount of the reversal is recognized in excess (deficiency) of revenues over expenses in the year the reversal occurs.

3. **Due from NRT Foundation**

The amount due from the Foundation is unsecured, non-interest bearing and due on demand.

New Relationship Trust
Notes to the Financial Statements
For the year ended March 31, 2020

4. **Capital assets**

	Cost	Accumulated amortization	2020 Net book value	2019 Net book value
Computer software	238,119	207,263	30,856	35,665

5. **Investments**

Investments are held by a custodian and are comprised of institutional pooled funds managed by professional investment managers. Investment activities are governed by the Board-approved NRT "Statement of Investment Policy and Procedures".

	Fair Value	Cost Base	2020 Cumulative Unrealized Gain(loss)	2019 Cumulative Unrealized Gain(loss)
Contribution Fund				
Mercer Global Investments	74,742,617	85,571,588	(10,828,971)	-
Greystone Real Estate LP	2,051,684	2,014,000	37,684	-
Phillips Hager & North Fixed Income	-	-	-	(405,233)
Connor, Clark & Lunn Canadian Equities	-	-	-	(155,982)
Burgundy Global Equities	-	-	-	12,547,759
Total Investments	76,794,301	87,585,588	(10,791,287)	11,986,544

Investment income earned during the year is comprised as follows:

	Contribution Fund	Strategic Fund	Other Initiatives Fund	2020	2019
Interest and dividend income	2,581,069	73,847	-	2,654,916	2,353,859
Capital gains (losses), net	15,086,781	-	-	15,086,781	3,441,204
	17,667,850	73,847	-	17,741,697	5,795,063

New Relationship Trust
Notes to the Financial Statements
For the year ended March 31, 2020

6. Deferred contributions

Deferred contributions represent contributions received from the Province for the MACAW Indigenous Gender-Based Analysis as well as the British Columbia Clean Energy Initiative (BCICEI). Recognition of these amounts as revenues is deferred to periods when the specified expenditures take place. Changes in the deferred contributions balance are as follows:

	2020	2019
Balance, beginning of year	1,580,790	56,417
Amount received during the year	4,377,006	1,580,790
Less: Amount recognized as revenue during the year	(1,580,790)	(56,417)
Balance, end of year	4,377,006	1,580,790

7. Commitments

Organization occupies leased premises until May 1, 2023 with future aggregate lease payments as follows:

2021	\$ 71,190
2022	71,190
2023	71,190
Thereafter	5,993
	<u>219,563</u>

NRT has committed in fiscal 2020 to the following strategic fund initiatives to be disbursed subsequent to March 31, 2020:

Clean energy initiative	\$ 990,000
Direct support	314,815
Policy development initiatives	202,517
Elder's and youth grants	45,500
K-12	44,000
Language revitalization	12,900
	<u>\$ 1,609,732</u>

8. Externally restricted net assets

NRT received a \$100,000,000 grant from the Province, which is subject to externally imposed restrictions, to be used for expenditures specific to enhancing First Nations Governance, leadership, and institutional and human resources capacity to address social, cultural, and economic needs and priorities. On an annual basis, the NRT's Board of Directors determines the amount of the externally restricted net assets that are required to fund the current year's expenditures, reducing the externally restricted net assets, net of any investment income earned on the restricted investments.

Included in the Other Initiatives Fund are amounts externally restricted by INAC and BCICEI, for future expenditures associated with new initiatives and activities. The INAC and BCICEI expenditures are subject to repayment should NRT not incur expenditures equal to the contributions received for the designated purposes. As at the date of the financial statements, INAC and BCICEI has not requested repayment of the surplus of contributions in excess of expenditures, and as such, no liability has been reflected in the NRT's financial statements.

9. Interfund transactions

During the year, Organization transferred \$3,575,243 from the Contribution Fund to the Strategic Fund and \$850,142 to the Operating Fund for the purpose of accumulating money in the funds for program needs.

New Relationship Trust
Notes to the Financial Statements
For the year ended March 31, 2020

10. Related party transactions

Included in strategic expenses for the current year is \$720,000 (2019 - \$720,000) to the Foundation. The expenses occurred in the normal course of operations and were recorded at the carrying value at the date of the transaction.:

- Scholarships and bursaries contributed of \$600,000 (2019 - \$600,000);
- Administration funding of \$105,000 (2019 - \$105,000);
- Golf tournament sponsorship of \$15,000 (2019 - \$15,000).

11. Strategic fund

	2020	2019
Economic Development:		
BC Aboriginal Business Awards	25,000	40,000
Entrepreneurs Equity Matching Initiative	447,500	558,300
Other initiatives	110,000	110,000
	<u>582,500</u>	708,300
Education:		
Scholarships and Bursaries	600,000	600,000
K-12 Education Initiative	207,800	251,000
	<u>807,800</u>	851,000
Elders and Youth:		
Elders Gathering	-	5,000
Elders Grants	233,000	216,000
Youth Grants	181,280	200,700
	<u>414,280</u>	421,700
Governance Capacity:		
Direct Support	1,265,627	1,425,550
Nations Governance	299,502	410,000
Policy Development	195,083	179,665
Best Practices	12,518	46,850
Capacity Tools and Resources	-	42,175
Economic Development Support Team	-	137,681
Regional Engagements	262	71,234
	<u>1,772,992</u>	2,313,155
Language and culture:		
Youth language initiative	96,900	-
Special Projects:		
Young Entrepreneurs Symposium	315,871	340,720
Golf Tournament Sponsorship	16,907	18,345
	<u>332,778</u>	359,065
	<u>4,007,250</u>	4,653,220

12. Controlled entity

The Foundation is responsible for advancing education by providing scholarships, bursaries and awards for First Nations students pursuing post-secondary education. The Foundation also provides financial assistance for books, equipment and other educational supplies. The Foundation is a not-for-profit charitable organization registered under the Income Tax Act of Canada and as such, is exempt from income taxes.

The Foundation has not been consolidated in the NRT's financial statements. Audited financial statements of New Relationship Trust Foundation are available upon request. Financial summaries of this unconsolidated entity, as at March 31, 2020 and 2019, and for the years then ended, are as follows:

Financial Position	2020	2019
Total assets	\$ 2,418,046	\$ 3,338,384
Total liabilities	\$ 196,276	\$ 1,142,208
Total net assets	2,221,770	2,196,177
Statement of Operations		
Total revenues	\$ 2,460,263	\$ 2,073,333
Total expenses	2,434,669	1,797,128
Excess of revenues over expenses	\$ 25,594	\$ 276,205
Cash Flows		
Cash provided by operations	\$ (746,949)	\$ 623,267
Cash provided by financing and investing activities	114,602	(54,243)
Increase (decrease) in cash resources	\$ (632,347)	\$ 569,024

13. Financial instruments

Organization, as part of its operations, carries a number of financial instruments. It is management's opinion that the Organization is not exposed to significant interest, currency, credit, liquidity or other price risks arising from these financial instruments except as otherwise disclosed.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in interest rates. Changes in market interest rates may have an effect on the cash flow associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk.

Organization is exposed to interest rate risk through its investments in interest bearing instruments.

Liquidity risk

Liquidity risk is the risk that NRT will encounter difficulty in meeting obligations associated with financial liabilities. NRT enters into transactions to purchase goods and services on credit; borrow funds from financial institutions or other creditors; lease office equipment from various creditors; etc., for which repayment is required at various maturity dates.

13. Financial instruments *(Continued from previous page)*

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or foreign currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Organization's investments in publicly-traded securities and corporate bonds exposes NRT to price risk as these investments are subject to price changes in an open market due to a variety of reasons including changes in market rates of interest, general economic indicators and restrictions on credit markets.

Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Organization enters into transactions to investments denominated in US dollars currency for which the related revenues and expenses are subject to exchange rate fluctuations.

14. Economic dependence

Organization's primary source of revenue is provincial government grants. The grant funding can be cancelled if Organization does not observe certain established guidelines. Organization's ability to continue viable operations is dependent upon maintaining its right to follow the criteria within the guidelines associated with initial funding and current year contributions. As at the date of these financial statements management believes that it is in compliance with the guidelines.

15. Significant event

Since March 31, 2020, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally, resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of NRT in future periods.

16. Comparative figures

Certain comparative figures have been reclassified to conform with current year presentation.

New Relationship Trust
Schedule 1 - Contribution Fund Revenues and Expenses
For the year ended March 31, 2020

	2020	2019
Revenue		
Investment income	17,667,849	5,544,214
Expenses		
Investment management	430,508	429,200
	17,237,341	5,115,014
Unrealized gain (loss) on investments and assets	(22,788,102)	478,142
Excess (deficiency) of revenue over expenses	(5,550,761)	5,593,156

New Relationship Trust
Schedule 2 - Strategic Fund Revenues and Expenses
For the year ended March 31, 2020

	2020	2019
Revenue		
Indigenous and Northern Affairs Canada (INAC)	100,000	-
Investment income	73,847	84,533
Other funding/revenue	247,889	343,635
	421,736	428,168
Strategic Expenses		
Economic development	582,500	708,300
Education	807,800	851,000
Elders and youth	414,280	421,700
Governance capacity	1,772,992	2,313,155
Language and culture	96,900	-
Special projects	332,778	359,065
	4,007,250	4,653,220
Expenses		
Investment management	-	22,099
	(3,585,514)	(4,247,151)
Unrealized gain (loss) on investments	10,271	9,134
Deficiency of revenue over expenses	(3,575,243)	(4,238,017)

New Relationship Trust
Schedule 3 - Other Initiatives Fund Revenues and Expenses
For the year ended March 31, 2020

	2020	2019
Revenue		
Province of BC	1,255,883	-
Western Economic Diversification Canada	1,123,883	1,475,000
Indigenous and Northern Affairs Canada (INAC)	86,900	550,000
Investment income	-	166,317
Other funding/revenue	-	137,681
	2,466,666	2,328,998
Strategic Expenses		
Clean Energy Projects	2,544,871	657,516
Other special projects	190,000	-
West Coast Energy Projects	-	4,502,718
	2,734,871	5,160,234
Expenses		
Administration	170,466	385,632
Advertising and promotion	100,793	73,137
Consulting	31,254	465,812
Occupancy	-	3,750
Office	2,571	3,334
Planning and community meetings	-	57,443
Salaries and benefits	92,726	354,630
Telephone	1,300	8,177
Travel	16,654	127,148
	415,764	1,479,063
Deficiency of revenue over expenses	(683,969)	(4,310,299)

New Relationship Trust
Schedule 4 - Operating Fund Revenues and Expenses
For the year ended March 31, 2020

	2020	2019
Revenue		
Administration	169,971	385,415
Expenses		
Advertising and promotion	26,233	104,998
Amortization	11,739	13,910
Consulting	136,296	8,817
Governance	152,769	144,043
Insurance	9,636	9,590
Occupancy	73,520	58,978
Office	45,679	42,420
Office relocation	-	41,221
Professional development	6,752	6,646
Professional fees	41,678	97,173
Salaries and benefits	482,532	640,730
Telephone	9,131	12,860
Travel	28,956	50,507
	1,024,921	1,231,893
Other items		
Gain on disposal of capital assets	-	17,804
Deficiency of revenue over expenses	(854,950)	(828,674)



“If you take a bucket of water out of the Skeena River, the Skeena keeps on flowing. Our rights still flow and they will flow forever.”

— HEREDITARY CHIEF DELGAMUUKW, 1953



3188 Alder Court, North Vancouver, BC V7H 2V6

Telephone 604.925.3338 | Toll-free 1.877.922.3338 | Website newrelationshiptrust.ca

 [NewRelationshipTrust](https://www.facebook.com/NewRelationshipTrust)

 [@NRT_BC](https://twitter.com/NRT_BC)

 [NewRelationshipTrust](https://www.youtube.com/NewRelationshipTrust)



NEW RELATIONSHIP TRUST
INVESTING IN FIRST NATIONS IN BRITISH COLUMBIA